

California Regional Health Care Cost & Quality Atlas

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The Integrated Healthcare Association (IHA)- a 501(c)6, NFP founded in 1994- advancing integrated care



Healthcare •

IHA's Align. Measure. Perform. (AMP) & Atlas

AMP

Atlas

- ... Commercial ... Commercial

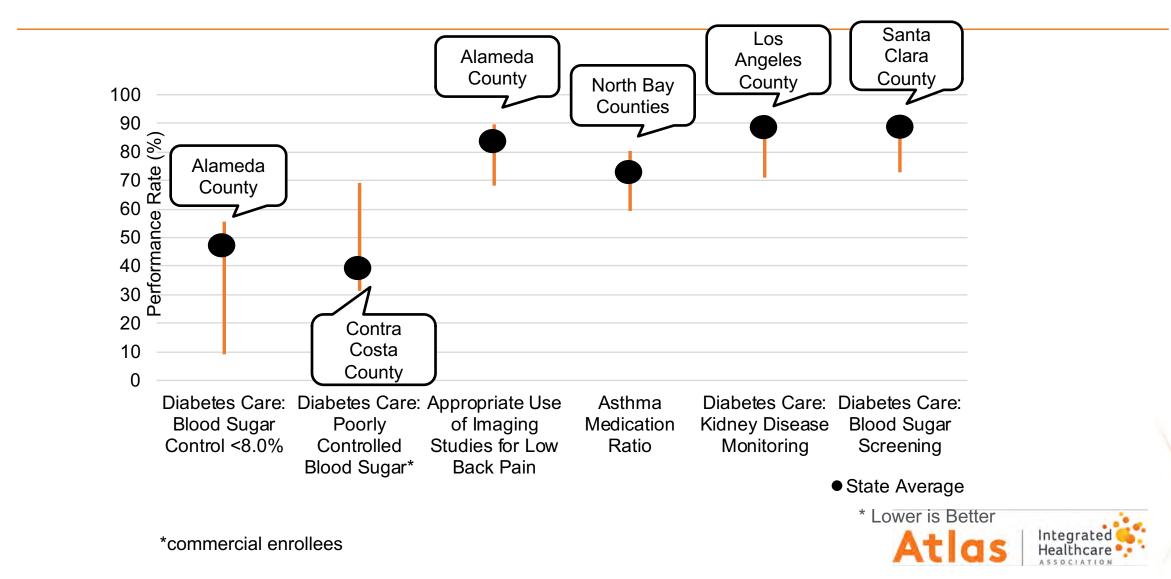


Key Takeaways from Atlas and AMP Analysis

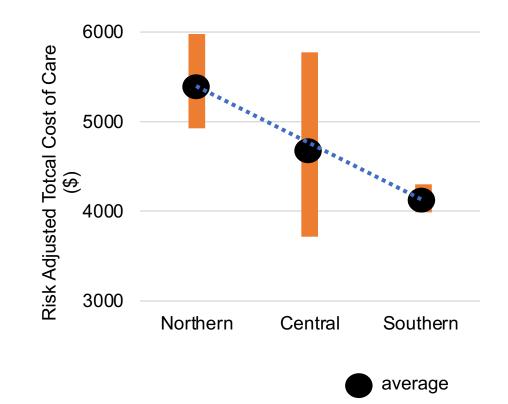
- There is wide variation in quality and cost in California that is persistent over time regardless of health plan product or provider delivery model
 - Northern California and urban areas generally perform better on quality
 - Southern California generally performs better on cost
 - Less variation in Medi-Cal; comparability to commercial and MA is limited
- Health plan products that use integrated networks show superior cost and quality overall and much lower patient cost sharing
- Financial risk sharing (capitation) between plans and providers tracks to higher quality and lower costs—the more capitation, the better the performance
 - Accountable Care Organizations ("ACOs") have variable cost and quality performance but are superior to non-integrated care networks
- Lack of Medi-Cal data limits Atlas' ability to do comparable analysis



Chronic Care Management - Wide Variation*same pattern for preventive health screenings



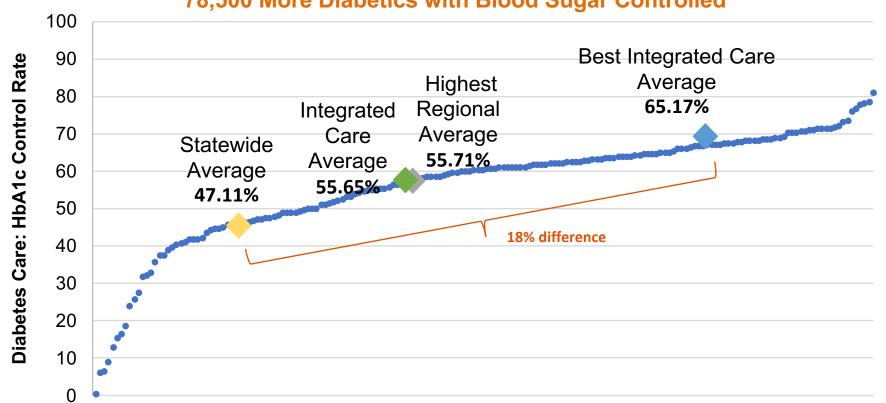
Wide Variation in Cost within and between CA Regions*available at the county or Covered CA regional level





*commercial enrollees

The Delivery Model Matters - Integrated Care Outperforms (typically HMO)*

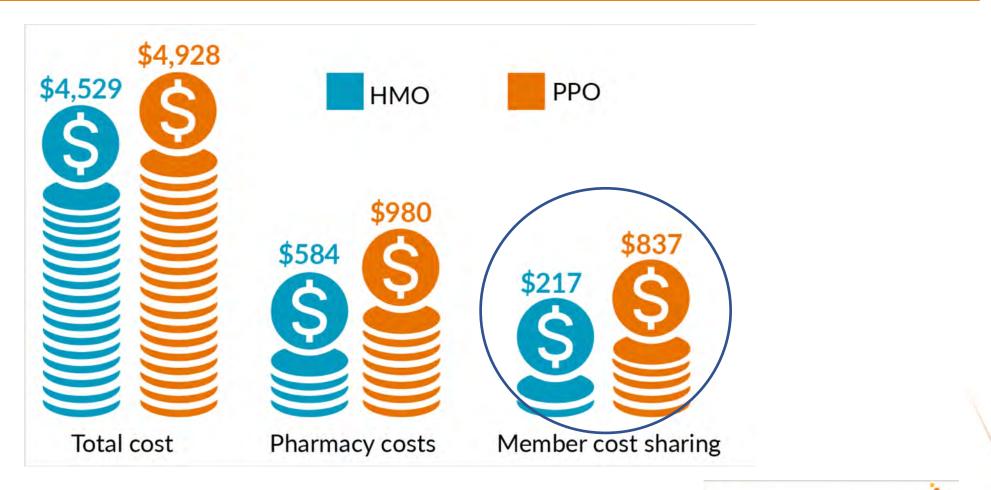


78,500 More Diabetics with Blood Sugar Controlled



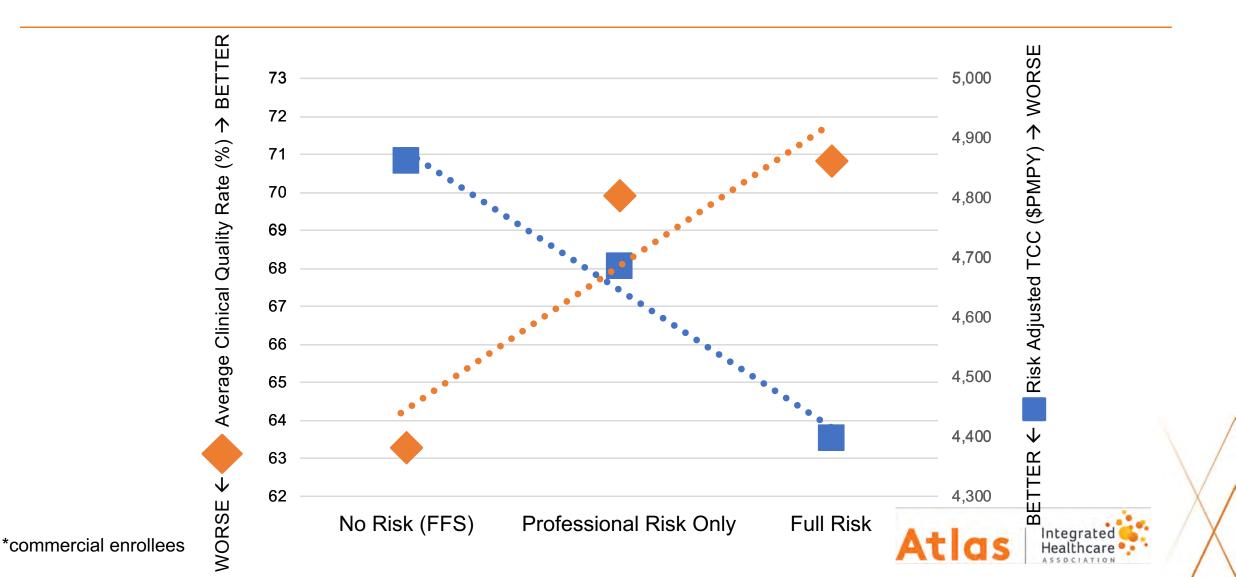
*commercial enrollees

Commercial Cost Breakdowns



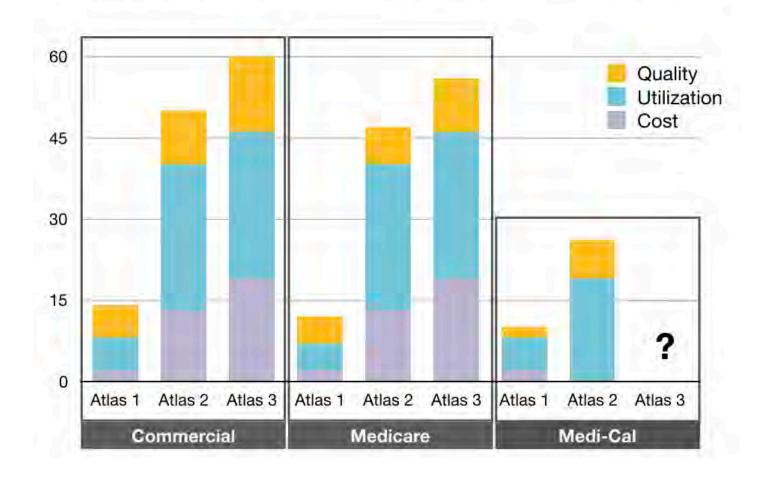


Another View - Degree of Financial Risk Sharing Impact on Quality & Cost*



Medi-Cal Measurement - an Atlas Outlier Now

Measurement Data Submitted Across Product Lines



Integrated Healthcare

What Would High Value Care in California Deliver?

If care for all commercially insured Californians were

205,000 more people would April the and overait decreas \$6.2 billit decreases solorectal cancers in early april to an advected search advected

forward ed at the same If care were cost as avely high-quality,

> overall cost of care would decrease by an estimated 6.2 billion annually, a >10%



Possible Actions*

- Focus investments on geographies and conditions in most need of improvement
- Help define a uniform and practical definition of "value"
- Support higher value care through plan designs and provider networks
- Preferentially support integrated care models and financial risk sharing between plans and providers
- Drive full inclusion of Medi-Cal data into the Atlas program

*more complete list provided as a handout





Questions?