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California State Senate

SENATE COMMITTEE ON

BANKING AND FINANCIAL INSTITUTIONS

SENATOR NOREEN EVANS
CHAIR



INFORMATIONAL HEARING

THE HOMEOWNER BILL OF RIGHTS (SB 900/AB 278): AN IMPLEMENTATION UPDATE

BACKGROUND PAPER

May 2, 2014

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INTRODUCTION

In July 2012, the California Legislature passed, and Governor Brown signed, two identical pieces of legislation that became effective January 1, 2013. As discussed in more detail below, AB 278 (Eng et al., Chapter 86, Statutes of 2012) and SB 900 (Leno et al., Chapter 87, Statutes of 2012) — collectively known as the California Homeowner Bill of Rights (HBOR) — enacted comprehensive mortgage loan servicing reforms, established mortgage loan borrower protections, and modified California's nonjudicial foreclosure process.

On May 2, 2014, the California Senate Banking and Financial Institutions Committee will convene its second informational hearing since enactment of HBOR, to solicit input from interested parties regarding the successes and failures of AB 278 and SB 900 to date. The first hearing was held in October 2013, nine months after the bills became operative. The upcoming hearing will provide the Committee with an additional six months' worth of data, and is expected to provide a better picture regarding the impacts of the bills.

During the upcoming hearing, a group of invited witnesses, including an economist, a representative of the California Attorney General's Office, California's chief lending regulator, borrower advocates, and servicers will discuss all of the following questions, and more:

- How, if at all, has HBOR impacted the number of foreclosure starts in California?
 The number of foreclosure sales? Were those impacts temporary or longer-term?
- How, if at all, has HBOR impacted the length of time to nonjudicially foreclose in California? Was that impact temporary or longer-term?
- Has HBOR had other impacts on the California housing market?
- Do borrowers know about their additional rights under HBOR?
- Are borrowers having an easier time communicating constructively with their mortgage servicers since enactment of HBOR? If so, what types of problems have largely gone away since HBOR? If not, what types of problems are continuing?
- Are most servicers aware of HBOR and their responsibilities under it?
- Do servicers clearly understand their responsibilities under HBOR?
- Is HBOR implementation uniform across servicers, or are some servicers doing a better job than others in complying with HBOR?
- Are California regulators, including the AG, bringing actions against servicers for violations of HBOR?
- Are borrowers utilizing the private right of action authorized under HBOR? If so, how have these suits been decided?
- Are third party purchasers who place the highest bid on properties at trustee sales (i.e., foreclosure auctions) being sued by borrowers alleging HBOR violations? If so, how are these suits being decided?
- Are changes to HBOR necessary to achieve its original intent?

BACKGROUND

AB 278 and SB 900 were the culmination of several years of debate within the California Legislature regarding the appropriate response to problems that had plaqued California borrowers during the mortgage crisis. For years, borrowers had complained of losing their homes to foreclosure while simultaneously engaging in discussions with their mortgage servicers about loan modifications (a practice that has become known as dual-tracking). Many borrowers also complained of receiving the runaround when they called their servicers to inquire about loan modifications or other forms of mortgage loan forbearance or forgiveness - long hold times ended in disconnections or voicemail boxes that were too full to accept messages; borrowers who got through to a live representative would often have to re-educate servicer personnel about their situations, every time they called; continuity among servicer personnel was limited or nonexistent. Borrower paperwork was repeatedly lost, resulting in the need to submit multiple copies of the same documents; by the time servicers acknowledged receipt of those documents, borrowers were often told that the documents were out of date, and were asked to submit updated copies. Borrowers were verbally offered loan modifications. but never provided with anything in writing. Borrowers would receive a loan modification denial from one department of a servicer, while another department of the servicer assured them that their modification application was still under review. The list of complaints was long, and frustration among borrowers and legislators was high.

On multiple occasions beginning in 2008, both the California Legislature and the federal government took steps to improve borrower-servicer interactions and help borrowers obtain affordable, sustainable loan modifications. However, by early 2012, California's Attorney General (AG), the President Pro Tempore of the State Senate, and the Speaker of the State Assembly agreed that more needed to be done. A six-bill Homeowner Bill of Rights, sponsored by AG Kamala Harris and strongly supported by Speaker Perez and Pro Tem Steinberg, was introduced in February 2012. HBOR, as it came to be known, proposed to restrict dual-tracking, guarantee borrowers a single point of contact in their interactions with servicers, ensure that the information contained in mortgage-related documents was verified before those documents could be recorded, provide additional rights to tenants whose homes were foreclosed upon, help the AG investigate and prosecute mortgage fraud, and provide additional tools to local government with which to curb blight.

Although HBOR was technically comprised of six bills, the two highest-profile bills (AB 278 and SB 900) have become synonymous with the acronym. Both bills will be referred to interchangeably in this background paper as AB 278/SB 900, HBOR, and the conference report (reflecting their final crafting by a two-house legislative conference committee). The other four bills in the six-bill HBOR package, which are not discussed in this background paper because they are not the focus of the upcoming informational hearing, included AB 2610, Skinner, Chapter 562 – tenants' rights; SB 1474, Hancock,

Chapter 568 and AB 1950, Davis, Chapter 569 – tools to prosecute mortgage fraud, and AB 2314, Carter, Chapter 201 – tools to curb blight; all Statutes of 2012.

SB 900 AND AB 278: A SUMMARY

A summary of many of the key provisions of AB 278 and SB 900 is included in Appendix A of this report. Actual bill language is included in Appendix B.

The bills can be *summarized* fairly simply, but the details of AB 278 and SB 900 are somewhat harder to fully explain, because the bills contain four sets of overlapping provisions. Some provisions apply to servicers that foreclose on more than 175 residential real properties per year (a proxy for larger servicers); other provisions apply to servicers that foreclose on 175 or fewer residential real properties per year (a proxy for smaller servicers); some provisions apply during the first five years of the bills' operation (1/1/13 through 12/31/17); other provisions apply on and after January 1, 2018; still other provisions become operative on January 1, 2013 and do not sunset.

Some provisions apply to all servicers, both before and after January 1, 2018; other provisions apply to only larger servicers, for only the first five years of the bills' operative dates; still other provisions apply to small servicers for the first five years of the bills' operation and then to all servicers on and after January 1, 2018.

A guide to understanding which sections of the bill apply to which groups of servicers, over what time period, is included in Appendix C.

CONTEXT

The May 2nd informational hearing will focus on implementation of AB 278 and SB 900. However, both of those bills must be considered in the context of several other sets of servicing reforms, which were enacted a short time prior to and a short time following enactment of AB 278 and SB 900. Two separate settlement agreements, both reached during 2012, formed the basis for several of the bills' requirements. In January 2014, new nationwide servicing rules promulgated by the Consumer Financial Protection Bureau (CFPB) became operative. The nationwide settlement agreement, the new nationwide servicing rules, and HBOR all attempt to improve borrower-servicer interactions through the establishment of several servicing reforms. Yet, because all three sets of requirements differ somewhat, but apply simultaneously, HBOR must be considered in the context of the other rules.

The National Mortgage Settlement

The first of two settlement agreements relevant to HBOR is the 49-state nationwide mortgage settlement reached on March 12, 2012 between the U.S. Department of Justice, U.S. Department of Housing and Urban Development, and 49 state Attorneys General, including AG Harris, with the nation's five largest mortgage servicers (Bank of America, Citi, JPMorgan Chase, Wells Fargo, and Ally/GMAC). All of the settlement

documents can be accessed at www.nationalmortgagesettlement.com.

Each of the five consent judgments entered into as part of the national mortgage settlement (one for each of the five servicers) contain several parts, many of which are identical among all five servicers, and some of which vary from servicer to servicer. Three elements of the judgments that are identical across all servicers include the settlement term sheet (a 41-page document that formed the basis for many of the provisions of AB 278 and SB 900, and which was relied upon heavily by the members of the conference committee that drafted the bills), the settlement enforcement provisions, and the releases from prosecution that were granted to the servicers by the federal government and the states that signed on to the agreement.

Other key elements of the judgments that very from servicer to servicer include discussions of how much money each of the servicers must pay in connection with the settlement, how that money is allocated among states, how credit toward servicers' monetary obligations is calculated under the settlement (different types of consumer relief count differently toward servicers' monetary obligations), and how servicemembers and their dependents are covered by the settlement.

In addition to the settlement term sheet referenced above, the monetary payments received by California from the five servicers covered by the national mortgage settlement have also proved important to HBOR implementation. California received \$411 million in direct payments from the five signatories to the nationwide settlement. Of this amount, the AG's office received \$10.4 million to fund programs designed to aid California families impacted by the foreclosure process, and additional funding to support the position of California settlement monitor.

The \$10.4 million allocation funded two types of grants issued by the AG's office: a Homeowner Bill of Rights Implementation grant (approximately \$1 million in funding) and community assistance grants (approximately \$9.4 million in funding).

In March 2013, the National Housing Law Project (NHLP) was awarded a \$1 million grant to study implementation of HBOR. Kent Qian, one of the attorneys employed by NHLP who is tasked with tracking HBOR litigation, will testify during the informational hearing about the amount, types, and outcomes of HBOR litigation his organization is tracking.

In April 2013, the AG's office awarded twenty-one housing counseling organizations a total of \$9.4 million to provide or expand access to some or all of the following: free legal assistance and representation, foreclosure intervention aid, homeowner education and financial literacy clinics, blight remediation services, fraud prevention education, and employment support services. A list of the organizations that were awarded community assistance grants by the AG's office is included in Appendix D.

The California Side Agreement

At roughly the same time the national mortgage settlement agreement was announced, AG Harris announced that she had reached a separate agreement with three of the signatories to the national settlement agreement (Bank of America, JPMorgan Chase, and Wells Fargo). The side agreement guaranteed that those servicers would provide, in the aggregate, a minimum of \$12 billion in aid to California homeowners through a combination of first and second lien principal reduction, second lien forgiveness, and short sale approval. Credit for these activities is provided on a dollar for dollar basis (unlike the complicated formulas used under the nationwide settlement agreement to credit borrower relief), with extra credit available for providing relief during the first year of the agreement and for providing relief in the twelve counties in California that were hardest hit by the foreclosure crisis.

In March 2012, AG Harris announced that she has appointed Irvine Law Professor Katherine Porter to monitor the commitment of those three banks under California's side agreement and the commitment of all five banks under the national settlement agreement. Significant information and borrower resources, including five progress reports issued by Professor Porter, are available at the California Monitor web site (http://californiamonitor.org/).

Nationwide Servicing Standards

On January 17, 2013, the CFPB issued final nationwide mortgage servicing rules via amendments to the Real Estate Settlement Procedures Act (Regulation X) and the Truth in Lending Act (Regulation Z). These final rules were subsequently amended on September 13, 2013. Text of the final rules and a summary of the comments received by the CFPB via their rulemaking process can be accessed at http://www.consumerfinance.gov/regulations/. The new nationwide mortgage servicing requirements became operative in January, 2014.

The table in Appendix E compares and contrasts the requirements of AB 278/SB 900 with the requirements of the nationwide servicing standards, where the two sets of rules overlap in coverage.

APPENDIX A SUMMARY OF THE HOMEOWNER BILL OF RIGHTS

HOMEOWNER BILL OF RIGHTS SUMMARY

AB 278 (Eng, Feuer, Mitchell, Pérez), Chapter 86, Statutes of 2012 SB 900 (Leno, Corbett, DeSaulnier, Evans, Pavley, Steinberg), Chapter 87, Statutes of 2012

Scope: First lien mortgages secured by owner-occupied principal residences with one to four dwelling units.

Duration: Some provisions apply only during the first five years of the legislation (1/1/13 through 12/31/17). Some provisions apply beginning on 1/1/13 and do not sunset. Some provisions apply beginning on 1/1/18.

Distinction between smaller servicers and larger servicers: The bills distinguish between servicers that foreclose on 175 or fewer, one-to-four unit residential real properties in California during the prior year (a proxy for smaller-sized servicers) and servicers that foreclose on more than 175 one-to-four unit residential real properties in California during the prior year (a proxy for larger-sized servicers).

Remedies: Private rights of action are authorized for material violations of the bills that go uncorrected by a servicer. Borrowers may bring actions for injunctive relief prior to the completion of a foreclosure (trustee's) sale, and for actual economic damages following a trustee's sale. Successful appellants are also entitled to reasonable attorney's fees and costs.

REQUIREMENTS APPLICABLE TO ALL SERVICERS

Prohibition against recording a notice of default (NOD): Servicers may not record a NOD until at least 30 days after initial contact is made with a borrower to discuss options for avoiding foreclosure or 30 days after satisfying due diligence requirements to establish contact. (No sunset)

Continuity following transfer of servicing rights: If a borrower is approved in writing for a first lien loan modification or other foreclosure prevention alternative, and the servicing of the borrower's loan is transferred or sold to another mortgage servicer, the subsequent servicer must continue to honor any previously approved first lien loan modification or other foreclosure prevention alternative. (1/1/13 through 12/31/17)

Review of recorded documents: Before recording any one of several different types of documents that are required in the context of nonjudicial foreclosures, servicers must ensure that they have reviewed competent and reliable evidence to substantiate the borrower's default and the servicer's right to foreclose. Any of these documents that are recorded by or on behalf of a mortgage servicer must be accurate and complete and supported by competent and reliable evidence. (No sunset). From 1/1/13 through 12/31/17, servicers who engage in multiple and repeated, uncorrected violations of this provision are liable for civil penalties of up to \$7,500 per mortgage or deed of trust, in an action that may be brought only by the Attorney General or another governmental prosecutor or by a specified state regulator through an administrative proceeding. On and after 1/1/18, this provision is enforceable via the private right of action summarized above under "Remedies."

HOMEOWNER BILL OF RIGHTS SUMMARY

AB 278 (Eng, Feuer, Mitchell, Pérez), Chapter 86, Statutes of 2012 SB 900 (Leno, Corbett, DeSaulnier, Evans, Pavley, Steinberg), Chapter 87, Statutes of 2012

ADDITIONAL REQUIREMENTS APPLICABLE TO SMALLER SERVICERS

Cessation of the foreclosure process, once a complete mortgage loan modification application is submitted: Once a borrower submits a complete first lien loan modification application, the servicer may not take the next step in the foreclosure process while that application is pending, or until the borrower has been provided with a written determination regarding his or her application. Once a foreclosure prevention alternative has been approved in writing, the servicer may not take the next step in the foreclosure process while: 1) the borrower is in compliance with the terms of a written trial or permanent loan modification, forbearance, or repayment plan; or 2) a foreclosure prevention alternative has been approved in writing by all parties, and proof of funds or financing has been provided to the servicer. (No sunset)

ADDITIONAL REQUIREMENTS APPLICABLE TO LARGER SERVICERS

Written notice required pre-NOD: Servicers must send all of the following to delinquent borrowers in writing, before recording a NOD: 1) a statement that if the borrower is a servicemember or a dependent of a servicemember, he or she may be entitled to certain protections under the Servicemembers Civil Relief Act; 2) a statement that the borrower may request a copy of his or her promissory note or other evidence of indebtedness, a copy of their deed of trust or mortgage, a copy of any assignment of their mortgage or deed of trust required to demonstrate the servicer's right to foreclose, and a copy of the borrower's payment history since they were last less than 60 days past due; and 3) HUD's toll-free telephone number to identify housing counseling agencies near the borrower. (1/1/13 through 12/31/17)

Written notice required post-NOD: Unless a borrower has previously exhausted the first lien loan modification process, servicers that offer one or more foreclosure prevention alternatives must send the following to the borrower in writing, within five business days after recording a NOD: 1) a statement that the borrower may still be evaluated for one or more alternatives to foreclosure; 2) a statement informing the borrower whether an application is required to be considered for this alternative/these alternatives; and 3) information on the means and process by which a borrower may obtain an application, if one is required. (1/1/13 through 12/31/17)

Written notification required when a first lien loan modification application is submitted: When any document in connection with a first lien loan modification application is submitted, the servicer must acknowledge receipt of that document within five business days. (1/1/13 through 12/31/17)

Single Point of Contact (SPOC): Servicers must assign a SPOC upon request from any borrower who requests a foreclosure prevention alternative. The SPOC is either an individual or a team of personnel, each of whom has the ability and authority to undertake several responsibilities, which are detailed in SB 900 and AB 278, and each

HOMEOWNER BILL OF RIGHTS SUMMARY

AB 278 (Eng, Feuer, Mitchell, Pérez), Chapter 86, Statutes of 2012 SB 900 (Leno, Corbett, DeSaulnier, Evans, Pavley, Steinberg), Chapter 87, Statutes of 2012

of whom is knowledgeable about the borrower's situation and current status in the loss mitigation process. The requirement to offer a SPOC concludes when the servicer determines that all loss mitigation options offered by or through that servicer have been exhausted, or when the borrower's account becomes current. (*No sunset*)

Cessation of the foreclosure process, once a complete mortgage loan modification application is submitted: Once a borrower submits a complete first lien loan modification application, the servicer may not take the next step in the foreclosure process while that application is pending, or until one of the following occurs: 1) the servicer makes a determination that the borrower is ineligible for a modification, and any appeal period has expired; 2) the borrower does not accept an offered loan modification within 14 days of the servicer's offer; or 3) the borrower accepts the offered modification, but defaults on or otherwise breaches his or her obligation under the loan modification agreement. (No sunset, although this provision becomes somewhat less prescriptive beginning on 1/1/18)

Written notice of denial required: If a borrower's first lien loan modification application is denied, the servicer must send a written notice of denial to the borrower, identifying the reasons for denial with specificity and informing the borrower how to appeal the denial, including the date by which the appeal must be submitted. (No sunset, although the specific information that must be provided in the denial letter changes somewhat beginning on 1/1/18)

Delay following a written denial: If a borrower's application for a first lien loan modification is denied, the servicer may not take the next step in the foreclosure process, until 31 days after the borrower is notified in writing of his or her denial. Additional time must be provided to borrowers who appeal their denials. (1/1/13 through 12/31/17)

APPENDIX B

TEXT OF THE HOMEOWNER BILL OF RIGHTS (Because SB 900 and AB 278 are identical, only SB 900 is included in this Appendix)

Senate Bill No. 900

CHAPTER 87

An act to amend and add Sections 2923.5 and 2923.6 of, to amend and repeal Section 2924 of, to add Sections 2920.5, 2923.4, 2923.7, 2924.17, and 2924.20 to, to add and repeal Sections 2923.55, 2924.9, 2924.10, 2924.18, and 2924.19 of, and to add, repeal, and add Sections 2924.11, 2924.12, and 2924.15 of, the Civil Code, relating to mortgages.

[Approved by Governor July 11, 2012. Filed with Secretary of State July 11, 2012.]

LEGISLATIVE COUNSEL'S DIGEST

SB 900, Leno. Mortgages and deeds of trust: foreclosure.

(1) Existing law, until January 1, 2013, requires a mortgagee, trustee, beneficiary, or authorized agent to contact the borrower prior to filing a notice of default to explore options for the borrower to avoid foreclosure, as specified. Existing law requires a notice of default or, in certain circumstances, a notice of sale, to include a declaration stating that the mortgagee, trustee, beneficiary, or authorized agent has contacted the borrower, has tried with due diligence to contact the borrower, or that no contact was required for a specified reason.

This bill would add mortgage servicers, as defined, to these provisions and would extend the operation of these provisions indefinitely, except that it would delete the requirement with respect to a notice of sale. The bill would, until January 1, 2018, additionally require the borrower, as defined, to be provided with specified information in writing prior to recordation of a notice of default and, in certain circumstances, within 5 business days after recordation. The bill would prohibit a mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent from recording a notice of default or, until January 1, 2018, recording a notice of sale or conducting a trustee's sale while a complete first lien loan modification application is pending, under specified conditions. The bill would, until January 1, 2018, establish additional procedures to be followed regarding a first lien loan modification application, the denial of an application, and a borrower's right to appeal a denial.

(2) Existing law imposes various requirements that must be satisfied prior to exercising a power of sale under a mortgage or deed of trust, including, among other things, recording a notice of default and a notice of sale.

The bill would, until January 1, 2018, require a written notice to the borrower after the postponement of a foreclosure sale in order to advise the borrower of any new sale date and time, as specified. The bill would provide that an entity shall not record a notice of default or otherwise initiate the

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foreclosure process unless it is the holder of the beneficial interest under the deed of trust, the original or substituted trustee, or the designated agent of the holder of the beneficial interest, as specified.

The bill would prohibit recordation of a notice of default or a notice of sale or the conduct of a trustee's sale if a foreclosure prevention alternative has been approved and certain conditions exist and would, until January 1, 2018, require recordation of a rescission of those notices upon execution of a permanent foreclosure prevention alternative. The bill would until January 1, 2018, prohibit the collection of application fees and the collection of late fees while a foreclosure prevention alternative is being considered, if certain criteria are met, and would require a subsequent mortgage servicer to honor

any previously approved foreclosure prevention alternative.

The bill would authorize a borrower to seek an injunction and damages for violations of certain of the provisions described above, except as specified. The bill would authorize the greater of treble actual damages or \$50,000 in statutory damages if a violation of certain provisions is found to be intentional or reckless or resulted from willful misconduct, as specified. The bill would authorize the awarding of attorneys' fees for prevailing borrowers, as specified. Violations of these provisions by licensees of the Department of Corporations, the Department of Financial Institutions, and the Department of Real Estate would also be violations of those respective licensing laws. Because a violation of certain of those licensing laws is a crime, the bill would impose a state-mandated local program.

The bill would provide that the requirements imposed on mortgage servicers, and mortgagees, trustees, beneficiaries, and authorized agents, described above are applicable only to mortgages or deeds of trust secured by residential real property not exceeding 4 dwelling units that is owner-occupied, as defined, and, until January 1, 2018, only to those entities who conduct more than 175 foreclosure sales per year or annual reporting

period, except as specified.

The bill would require, upon request from a borrower who requests a foreclosure prevention alternative, a mortgage servicer who conducts more than 175 foreclosure sales per year or annual reporting period to establish a single point of contact and provide the borrower with one or more direct means of communication with the single point of contact. The bill would specify various responsibilities of the single point of contact. The bill would define single point of contact for these purposes.

(3) Existing law prescribes documents that may be recorded or filed in

court.

This bill would require that a specified declaration, notice of default, notice of sale, deed of trust, assignment of a deed of trust, substitution of trustee, or declaration or affidavit filed in any court relative to a foreclosure proceeding or recorded by or on behalf of a mortgage servicer shall be accurate and complete and supported by competent and reliable evidence. The bill would require that, before recording or filing any of those documents, a mortgage servicer shall ensure that it has reviewed competent and reliable evidence to substantiate the borrower's default and the right to

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foreclose, including the borrower's loan status and loan information. The bill would, until January 1, 2018, provide that any mortgage servicer that engages in multiple and repeated violations of these requirements shall be liable for a civil penalty of up to \$7,500 per mortgage or deed of trust, in an action brought by specified state and local government entities, and would also authorize administrative enforcement against licensees of the Department of Corporations, the Department of Financial Institutions, and the Department of Real Estate.

The bill would authorize the Department of Corporations, the Department of Financial Institutions, and the Department of Real Estate to adopt regulations applicable to persons and entities under their respective jurisdictions for purposes of the provisions described above. The bill would provide that a violation of those regulations would be enforceable only by

the regulating agency.

(4) The bill would state findings and declarations of the Legislature in relation to foreclosures in the state generally, and would state the purposes of the bill.

(5) The California Constitution requires the state to reimburse local agencies and school districts for certain costs mandated by the state. Statutory provisions establish procedures for making that reimbursement.

This bill would provide that no reimbursement is required by this act for

a specified reason.

The people of the State of California do enact as follows:

SECTION 1. The Legislature finds and declares all of the following:

- (a) California is still reeling from the economic impacts of a wave of residential property foreclosures that began in 2007. From 2007 to 2011 alone, there were over 900,000 completed foreclosure sales. In 2011, 38 of the top 100 hardest hit ZIP Codes in the nation were in California, and the current wave of foreclosures continues apace. All of this foreclosure activity has adversely affected property values and resulted in less money for schools, public safety, and other public services. In addition, according to the Urban Institute, every foreclosure imposes significant costs on local governments, including an estimated nineteen thousand two hundred twenty-nine dollars (\$19,229) in local government costs. And the foreclosure crisis is not over; there remain more than two million "underwater" mortgages in California.
- (b) It is essential to the economic health of this state to mitigate the negative effects on the state and local economies and the housing market that are the result of continued foreclosures by modifying the foreclosure process to ensure that borrowers who may qualify for a foreclosure alternative are considered for, and have a meaningful opportunity to obtain, available loss mitigation options. These changes to the state's foreclosure process are essential to ensure that the current crisis is not worsened by unnecessarily adding foreclosed properties to the market when an alternative to foreclosure may be available. Avoiding foreclosure, where possible, will

help stabilize the state's housing market and avoid the substantial, corresponding negative effects of foreclosures on families, communities, and the state and local economy.

(c) This act is necessary to provide stability to California's statewide and regional economies and housing market by facilitating opportunities for borrowers to pursue loss mitigation options.

SEC. 2. Section 2920.5 is added to the Civil Code, to read:

- 2920.5. For purposes of this article, the following definitions apply:
- (a) "Mortgage servicer" means a person or entity who directly services a loan, or who is responsible for interacting with the borrower, managing the loan account on a daily basis including collecting and crediting periodic loan payments, managing any escrow account, or enforcing the note and security instrument, either as the current owner of the promissory note or as the current owner's authorized agent. "Mortgage servicer" also means a subservicing agent to a master servicer by contract. "Mortgage servicer" shall not include a trustee, or a trustee's authorized agent, acting under a power of sale pursuant to a deed of trust.

(b) "Foreclosure prevention alternative" means a first lien loan

modification or another available loss mitigation option.

(c) (1) Unless otherwise provided and for purposes of Sections 2923.4, 2923.5, 2923.55, 2923.6, 2923.7, 2924.9, 2924.10, 2924.11, 2924.18, and 2924.19, "borrower" means any natural person who is a mortgagor or trustor and who is potentially eligible for any federal, state, or proprietary foreclosure prevention alternative program offered by, or through, his or her mortgage servicer.

(2) For purposes of the sections listed in paragraph (1), "borrower" shall

not include any of the following:

(A) An individual who has surrendered the secured property as evidenced by either a letter confirming the surrender or delivery of the keys to the property to the mortgagee, trustee, beneficiary, or authorized agent.

(B) An individual who has contracted with an organization, person, or entity whose primary business is advising people who have decided to leave their homes on how to extend the foreclosure process and avoid their

contractual obligations to mortgagees or beneficiaries.

(C) An individual who has filed a case under Chapter 7, 11, 12, or 13 of Title 11 of the United States Code and the bankruptcy court has not entered an order closing or dismissing the bankruptcy case, or granting relief from a stay of foreclosure.

(d) "First lien" means the most senior mortgage or deed of trust on the property that is the subject of the notice of default or notice of sale.

SEC. 3. Section 2923.4 is added to the Civil Code, to read:

2923.4. (a) The purpose of the act that added this section is to ensure that, as part of the nonjudicial foreclosure process, borrowers are considered for, and have a meaningful opportunity to obtain, available loss mitigation options, if any, offered by or through the borrower's mortgage servicer, such as loan modifications or other alternatives to foreclosure. Nothing in

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the act that added this section, however, shall be interpreted to require a particular result of that process.

- (b) Nothing in this article obviates or supersedes the obligations of the signatories to the consent judgment entered in the case entitled United States of America et al. v. Bank of America Corporation et al., filed in the United States District Court for the District of Columbia, case number 1:12-cy-00361 RMC.
 - SEC. 4. Section 2923.5 of the Civil Code is amended to read:
- 2923.5. (a) (1) A mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent may not record a notice of default pursuant to Section 2924 until both of the following:
- (A) Either 30 days after initial contact is made as required by paragraph (2) or 30 days after satisfying the due diligence requirements as described in subdivision (e).
- (B) The mortgage servicer complies with paragraph (1) of subdivision (a) of Section 2924.18, if the borrower has provided a complete application as defined in subdivision (d) of Section 2924.18.
- (2) A mortgage servicer shall contact the borrower in person or by telephone in order to assess the borrower's financial situation and explore options for the borrower to avoid foreclosure. During the initial contact, the mortgage servicer shall advise the borrower that he or she has the right to request a subsequent meeting and, if requested, the mortgage servicer shall schedule the meeting to occur within 14 days. The assessment of the borrower's financial situation and discussion of options may occur during the first contact, or at the subsequent meeting scheduled for that purpose. In either case, the borrower shall be provided the toll-free telephone number made available by the United States Department of Housing and Urban Development (HUD) to find a HUD-certified housing counseling agency. Any meeting may occur telephonically.
- (b) A notice of default recorded pursuant to Section 2924 shall include a declaration that the mortgage servicer has contacted the borrower, has tried with due diligence to contact the borrower as required by this section, or that no contact was required because the individual did not meet the definition of "borrower" pursuant to subdivision (c) of Section 2920.5.
- (c) A mortgage servicer's loss mitigation personnel may participate by telephone during any contact required by this section.
- (d) A borrower may designate, with consent given in writing, a HUD-certified housing counseling agency, attorney, or other advisor to discuss with the mortgage servicer, on the borrower's behalf, the borrower's financial situation and options for the borrower to avoid foreclosure. That contact made at the direction of the borrower shall satisfy the contact requirements of paragraph (2) of subdivision (a). Any loan modification or workout plan offered at the meeting by the mortgage servicer is subject to approval by the borrower.
- (e) A notice of default may be recorded pursuant to Section 2924 when a mortgage servicer has not contacted a borrower as required by paragraph (2) of subdivision (a) provided that the failure to contact the borrower

occurred despite the due diligence of the mortgage servicer. For purposes of this section, "due diligence" shall require and mean all of the following:

- (1) A mortgage servicer shall first attempt to contact a borrower by sending a first-class letter that includes the toll-free telephone number made available by HUD to find a HUD-certified housing counseling agency.
- (2) (A) After the letter has been sent, the mortgage servicer shall attempt to contact the borrower by telephone at least three times at different hours and on different days. Telephone calls shall be made to the primary telephone number on file.
- (B) A mortgage servicer may attempt to contact a borrower using an automated system to dial borrowers, provided that, if the telephone call is answered, the call is connected to a live representative of the mortgage servicer.
- (C) A mortgage servicer satisfies the telephone contact requirements of this paragraph if it determines, after attempting contact pursuant to this paragraph, that the borrower's primary telephone number and secondary telephone number or numbers on file, if any, have been disconnected.
- (3) If the borrower does not respond within two weeks after the telephone call requirements of paragraph (2) have been satisfied, the mortgage servicer shall then send a certified letter, with return receipt requested.
- (4) The mortgage servicer shall provide a means for the borrower to contact it in a timely manner, including a toll-free telephone number that will provide access to a live representative during business hours.
- (5) The mortgage servicer has posted a prominent link on the homepage of its Internet Web site, if any, to the following information:
- (A) Options that may be available to borrowers who are unable to afford their mortgage payments and who wish to avoid foreclosure, and instructions to borrowers advising them on steps to take to explore those options.
- (B) A list of financial documents borrowers should collect and be prepared to present to the mortgage servicer when discussing options for avoiding foreclosure.
- (C) A toll-free telephone number for borrowers who wish to discuss options for avoiding foreclosure with their mortgage servicer.
- (D) The toll-free telephone number made available by HUD to find a HUD-certified housing counseling agency.
- (f) This section shall apply only to mortgages or deeds of trust described in Section 2924.15.
- (g) This section shall apply only to entities described in subdivision (b) of Section 2924.18.
- (h) This section shall remain in effect only until January 1, 2018, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, deletes or extends that date.
 - SEC. 5. Section 2923.5 is added to the Civil Code, to read:
- 2923.5. (a) (1) A mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent may not record a notice of default pursuant to Section 2924 until both of the following:

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(A) Either 30 days after initial contact is made as required by paragraph (2) or 30 days after satisfying the due diligence requirements as described in subdivision (e).

(B) The mortgage servicer complies with subdivision (a) of Section 2924.11, if the borrower has provided a complete application as defined in

subdivision (f) of Section 2924.11.

- (2) A mortgage servicer shall contact the borrower in person or by telephone in order to assess the borrower's financial situation and explore options for the borrower to avoid foreclosure. During the initial contact, the mortgage servicer shall advise the borrower that he or she has the right to request a subsequent meeting and, if requested, the mortgage servicer shall schedule the meeting to occur within 14 days. The assessment of the borrower's financial situation and discussion of options may occur during the first contact, or at the subsequent meeting scheduled for that purpose. In either case, the borrower shall be provided the toll-free telephone number made available by the United States Department of Housing and Urban Development (HUD) to find a HUD-certified housing counseling agency. Any meeting may occur telephonically.
- (b) A notice of default recorded pursuant to Section 2924 shall include a declaration that the mortgage servicer has contacted the borrower, has tried with due diligence to contact the borrower as required by this section, or that no contact was required because the individual did not meet the definition of "borrower" pursuant to subdivision (c) of Section 2920.5.

(c) A mortgage servicer's loss mitigation personnel may participate by

telephone during any contact required by this section.

- (d) A borrower may designate, with consent given in writing, a HUD-certified housing counseling agency, attorney, or other advisor to discuss with the mortgage servicer, on the borrower's behalf, the borrower's financial situation and options for the borrower to avoid foreclosure. That contact made at the direction of the borrower shall satisfy the contact requirements of paragraph (2) of subdivision (a). Any loan modification or workout plan offered at the meeting by the mortgage servicer is subject to approval by the borrower.
- (e) A notice of default may be recorded pursuant to Section 2924 when a mortgage servicer has not contacted a borrower as required by paragraph (2) of subdivision (a) provided that the failure to contact the borrower occurred despite the due diligence of the mortgage servicer. For purposes of this section, "due diligence" shall require and mean all of the following:
- (1) A mortgage servicer shall first attempt to contact a borrower by sending a first-class letter that includes the toll-free telephone number made available by HUD to find a HUD-certified housing counseling agency.
- (2) (A) After the letter has been sent, the mortgage servicer shall attempt to contact the borrower by telephone at least three times at different hours and on different days. Telephone calls shall be made to the primary telephone number on file.
- (B) A mortgage servicer may attempt to contact a borrower using an automated system to dial borrowers, provided that, if the telephone call is

answered, the call is connected to a live representative of the mortgage servicer.

- (C) A mortgage servicer satisfies the telephone contact requirements of this paragraph if it determines, after attempting contact pursuant to this paragraph, that the borrower's primary telephone number and secondary telephone number or numbers on file, if any, have been disconnected.
- (3) If the borrower does not respond within two weeks after the telephone call requirements of paragraph (2) have been satisfied, the mortgage servicer shall then send a certified letter, with return receipt requested.
- (4) The mortgage servicer shall provide a means for the borrower to contact it in a timely manner, including a toll-free telephone number that will provide access to a live representative during business hours.
- (5) The mortgage servicer has posted a prominent link on the homepage of its Internet Web site, if any, to the following information:
- (A) Options that may be available to borrowers who are unable to afford their mortgage payments and who wish to avoid foreclosure, and instructions to borrowers advising them on steps to take to explore those options.
- (B) A list of financial documents borrowers should collect and be prepared to present to the mortgage servicer when discussing options for avoiding foreclosure.
- (C) A toll-free telephone number for borrowers who wish to discuss options for avoiding foreclosure with their mortgage servicer.
- (D) The toll-free telephone number made available by HUD to find a HUD-certified housing counseling agency.
- (f) This section shall apply only to mortgages or deeds of trust described in Section 2924.15.
 - (g) This section shall become operative on January 1, 2018.
 - SEC. 6. Section 2923.55 is added to the Civil Code, to read:
- 2923.55. (a) A mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent may not record a notice of default pursuant to Section 2924 until all of the following:
- (1) The mortgage servicer has satisfied the requirements of paragraph (1) of subdivision (b).
- (2) Either 30 days after initial contact is made as required by paragraph (2) of subdivision (b) or 30 days after satisfying the due diligence requirements as described in subdivision (f).
- (3) The mortgage servicer complies with subdivision (c) of Section 2923.6, if the borrower has provided a complete application as defined in subdivision (h) of Section 2923.6.
- (b) (1) As specified in subdivision (a), a mortgage servicer shall send the following information in writing to the borrower:
- (A) A statement that if the borrower is a servicemember or a dependent of a servicemember, he or she may be entitled to certain protections under the federal Servicemembers Civil Relief Act (50 U.S.C. Sec. 501 et seq.) regarding the servicemember's interest rate and the risk of foreclosure, and counseling for covered servicemembers that is available at agencies such as Military OneSource and Armed Forces Legal Assistance.

(B) A statement that the borrower may request the following:

- (i) A copy of the borrower's promissory note or other evidence of indebtedness.
 - (ii) A copy of the borrower's deed of trust or mortgage.
- (iii) A copy of any assignment, if applicable, of the borrower's mortgage or deed of trust required to demonstrate the right of the mortgage servicer to foreclose.
- (iv) A copy of the borrower's payment history since the borrower was last less than 60 days past due.
- (2) A mortgage servicer shall contact the borrower in person or by telephone in order to assess the borrower's financial situation and explore options for the borrower to avoid foreclosure. During the initial contact, the mortgage servicer shall advise the borrower that he or she has the right to request a subsequent meeting and, if requested, the mortgage servicer shall schedule the meeting to occur within 14 days. The assessment of the borrower's financial situation and discussion of options may occur during the first contact, or at the subsequent meeting scheduled for that purpose. In either case, the borrower shall be provided the toll-free telephone number made available by the United States Department of Housing and Urban Development (HUD) to find a HUD-certified housing counseling agency. Any meeting may occur telephonically.

(c) A notice of default recorded pursuant to Section 2924 shall include a declaration that the mortgage servicer has contacted the borrower, has tried with due diligence to contact the borrower as required by this section, or that no contact was required because the individual did not meet the definition of "borrower" pursuant to subdivision (c) of Section 2920.5.

(d) A mortgage servicer's loss mitigation personnel may participate by telephone during any contact required by this section.

(e) A borrower may designate, with consent given in writing, a HUD-certified housing counseling agency, attorney, or other advisor to discuss with the mortgage servicer, on the borrower's behalf, the borrower's financial situation and options for the borrower to avoid foreclosure. That contact made at the direction of the borrower shall satisfy the contact requirements of paragraph (2) of subdivision (b). Any foreclosure prevention alternative offered at the meeting by the mortgage servicer is subject to approval by the borrower.

(f) A notice of default may be recorded pursuant to Section 2924 when a mortgage servicer has not contacted a borrower as required by paragraph (2) of subdivision (b), provided that the failure to contact the borrower occurred despite the due diligence of the mortgage servicer. For purposes of this section, "due diligence" shall require and mean all of the following:

(1) A mortgage servicer shall first attempt to contact a borrower by sending a first-class letter that includes the toll-free telephone number made available by HUD to find a HUD-certified housing counseling agency.

(2) (A) After the letter has been sent, the mortgage servicer shall attempt to contact the borrower by telephone at least three times at different hours

and on different days. Telephone calls shall be made to the primary telephone number on file.

- (B) A mortgage servicer may attempt to contact a borrower using an automated system to dial borrowers, provided that, if the telephone call is answered, the call is connected to a live representative of the mortgage servicer.
- (C) A mortgage servicer satisfies the telephone contact requirements of this paragraph if it determines, after attempting contact pursuant to this paragraph, that the borrower's primary telephone number and secondary telephone number or numbers on file, if any, have been disconnected.
- (3) If the borrower does not respond within two weeks after the telephone call requirements of paragraph (2) have been satisfied, the mortgage servicer shall then send a certified letter, with return receipt requested, that includes the toll-free telephone number made available by HUD to find a HUD-certified housing counseling agency.
- (4) The mortgage servicer shall provide a means for the borrower to contact it in a timely manner, including a toll-free telephone number that will provide access to a live representative during business hours.
- (5) The mortgage servicer has posted a prominent link on the homepage of its Internet Web site, if any, to the following information:
- (A) Options that may be available to borrowers who are unable to afford their mortgage payments and who wish to avoid foreclosure, and instructions to borrowers advising them on steps to take to explore those options.
- (B) A list of financial documents borrowers should collect and be prepared to present to the mortgage servicer when discussing options for avoiding foreclosure.
- (C) A toll-free telephone number for borrowers who wish to discuss options for avoiding foreclosure with their mortgage servicer.
- (D) The toll-free telephone number made available by HUD to find a HUD-certified housing counseling agency.
- (g) This section shall not apply to entities described in subdivision (b) of Section 2924.18.
- (h) This section shall apply only to mortgages or deeds of trust described in Section 2924.15.
- (i) This section shall remain in effect only until January 1, 2018, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, deletes or extends that date.
 - SEC. 7. Section 2923.6 of the Civil Code is amended to read:
- 2923.6. (a) The Legislature finds and declares that any duty that mortgage servicers may have to maximize net present value under their pooling and servicing agreements is owed to all parties in a loan pool, or to all investors under a pooling and servicing agreement, not to any particular party in the loan pool or investor under a pooling and servicing agreement, and that a mortgage servicer acts in the best interests of all parties to the loan pool or investors in the pooling and servicing agreement if it agrees to or implements a loan modification or workout plan for which both of the following apply:

(1) The loan is in payment default, or payment default is reasonably foreseeable.

- (2) Anticipated recovery under the loan modification or workout plan exceeds the anticipated recovery through foreclosure on a net present value basis.
- (b) It is the intent of the Legislature that the mortgage servicer offer the borrower a loan modification or workout plan if such a modification or plan is consistent with its contractual or other authority.
- (c) If a borrower submits a complete application for a first lien loan modification offered by, or through, the borrower's mortgage servicer, a mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent shall not record a notice of default or notice of sale, or conduct a trustee's sale, while the complete first lien loan modification application is pending. A mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent shall not record a notice of default or notice of sale or conduct a trustee's sale until any of the following occurs:
- (1) The mortgage servicer makes a written determination that the borrower is not eligible for a first lien loan modification, and any appeal period pursuant to subdivision (d) has expired.
- (2) The borrower does not accept an offered first lien loan modification within 14 days of the offer.
- (3) The borrower accepts a written first lien loan modification, but defaults on, or otherwise breaches the borrower's obligations under, the first lien loan modification.
- (d) If the borrower's application for a first lien loan modification is denied, the borrower shall have at least 30 days from the date of the written denial to appeal the denial and to provide evidence that the mortgage servicer's determination was in error.
- (e) If the borrower's application for a first lien loan modification is denied, the mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent shall not record a notice of default or, if a notice of default has already been recorded, record a notice of sale or conduct a trustee's sale until the later of:
 - (1) Thirty-one days after the borrower is notified in writing of the denial.
- (2) If the borrower appeals the denial pursuant to subdivision (d), the later of 15 days after the denial of the appeal or 14 days after a first lien loan modification is offered after appeal but declined by the borrower, or, if a first lien loan modification is offered and accepted after appeal, the date on which the borrower fails to timely submit the first payment or otherwise breaches the terms of the offer.
- (f) Following the denial of a first lien loan modification application, the mortgage servicer shall send a written notice to the borrower identifying the reasons for denial, including the following:
- (1) The amount of time from the date of the denial letter in which the borrower may request an appeal of the denial of the first lien loan modification and instructions regarding how to appeal the denial.

- (2) If the denial was based on investor disallowance, the specific reasons for the investor disallowance.
- (3) If the denial is the result of a net present value calculation, the monthly gross income and property value used to calculate the net present value and a statement that the borrower may obtain all of the inputs used in the net present value calculation upon written request to the mortgage servicer.
- (4) If applicable, a finding that the borrower was previously offered a first lien loan modification and failed to successfully make payments under the terms of the modified loan.
- (5) If applicable, a description of other foreclosure prevention alternatives for which the borrower may be eligible, and a list of the steps the borrower must take in order to be considered for those options. If the mortgage servicer has already approved the borrower for another foreclosure prevention alternative, information necessary to complete the foreclosure prevention alternative.
- (g) In order to minimize the risk of borrowers submitting multiple applications for first lien loan modifications for the purpose of delay, the mortgage servicer shall not be obligated to evaluate applications from borrowers who have already been evaluated or afforded a fair opportunity to be evaluated for a first lien loan modification prior to January 1, 2013, or who have been evaluated or afforded a fair opportunity to be evaluated consistent with the requirements of this section, unless there has been a material change in the borrower's financial circumstances since the date of the borrower's previous application and that change is documented by the borrower and submitted to the mortgage servicer.
- (h) For purposes of this section, an application shall be deemed "complete" when a borrower has supplied the mortgage servicer with all documents required by the mortgage servicer within the reasonable timeframes specified by the mortgage servicer.
- (i) Subdivisions (c) to (h), inclusive, shall not apply to entities described in subdivision (b) of Section 2924.18.
- (j) This section shall apply only to mortgages or deeds of trust described in Section 2924.15.
- (k) This section shall remain in effect only until January 1, 2018, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, deletes or extends that date.
 - SEC. 8. Section 2923.6 is added to the Civil Code, to read:
- 2923.6. (a) The Legislature finds and declares that any duty mortgage servicers may have to maximize net present value under their pooling and servicing agreements is owed to all parties in a loan pool, or to all investors under a pooling and servicing agreement, not to any particular party in the loan pool or investor under a pooling and servicing agreement, and that a mortgage servicer acts in the best interests of all parties to the loan pool or investors in the pooling and servicing agreement if it agrees to or implements a loan modification or workout plan for which both of the following apply:
- (1) The loan is in payment default, or payment default is reasonably foreseeable.

(2) Anticipated recovery under the loan modification or workout plan exceeds the anticipated recovery through foreclosure on a net present value basis

- (b) It is the intent of the Legislature that the mortgage servicer offer the borrower a loan modification or workout plan if such a modification or plan is consistent with its contractual or other authority.
 - (c) This section shall become operative on January 1, 2018.

SEC. 9. Section 2923.7 is added to the Civil Code, to read:

2923.7. (a) Upon request from a borrower who requests a foreclosure prevention alternative, the mortgage servicer shall promptly establish a single point of contact and provide to the borrower one or more direct means of communication with the single point of contact.

(b) The single point of contact shall be responsible for doing all of the

following:

- (1) Communicating the process by which a borrower may apply for an available foreclosure prevention alternative and the deadline for any required submissions to be considered for these options.
- (2) Coordinating receipt of all documents associated with available foreclosure prevention alternatives and notifying the borrower of any missing documents necessary to complete the application.
- (3) Having access to current information and personnel sufficient to timely, accurately, and adequately inform the borrower of the current status of the foreclosure prevention alternative.
- (4) Ensuring that a borrower is considered for all foreclosure prevention alternatives offered by, or through, the mortgage servicer, if any.
- (5) Having access to individuals with the ability and authority to stop foreclosure proceedings when necessary.
- (c) The single point of contact shall remain assigned to the borrower's account until the mortgage servicer determines that all loss mitigation options offered by, or through, the mortgage servicer have been exhausted or the borrower's account becomes current.
- (d) The mortgage servicer shall ensure that a single point of contact refers and transfers a borrower to an appropriate supervisor upon request of the borrower, if the single point of contact has a supervisor.
- (e) For purposes of this section, "single point of contact" means an individual or team of personnel each of whom has the ability and authority to perform the responsibilities described in subdivisions (b) to (d), inclusive. The mortgage servicer shall ensure that each member of the team is knowledgeable about the borrower's situation and current status in the alternatives to foreclosure process.
- (f) This section shall apply only to mortgages or deeds of trust described in Section 2924.15.
- (g) (1) This section shall not apply to a depository institution chartered under state or federal law, a person licensed pursuant to Division 9 (commencing with Section 22000) or Division 20 (commencing with Section 50000) of the Financial Code, or a person licensed pursuant to Part 1 (commencing with Section 10000) of Division 4 of the Business and

Professions Code, that, during its immediately preceding annual reporting period, as established with its primary regulator, foreclosed on 175 or fewer residential real properties, containing no more than four dwelling units, that are located in California.

(2) Within three months after the close of any calendar year or annual reporting period as established with its primary regulator during which an entity or person described in paragraph (1) exceeds the threshold of 175 specified in paragraph (1), that entity shall notify its primary regulator, in a manner acceptable to its primary regulator, and any mortgagor or trustor who is delinquent on a residential mortgage loan serviced by that entity of the date on which that entity will be subject to this section, which date shall be the first day of the first month that is six months after the close of the calendar year or annual reporting period during which that entity exceeded the threshold.

SEC. 10. Section 2924 of the Civil Code, as amended by Section 1 of Chapter 180 of the Statutes of 2010, is amended to read:

2924. (a) Every transfer of an interest in property, other than in trust, made only as a security for the performance of another act, is to be deemed a mortgage, except when in the case of personal property it is accompanied by actual change of possession, in which case it is to be deemed a pledge, Where, by a mortgage created after July 27, 1917, of any estate in real property, other than an estate at will or for years, less than two, or in any transfer in trust made after July 27, 1917, of a like estate to secure the performance of an obligation, a power of sale is conferred upon the mortgagee, trustee, or any other person, to be exercised after a breach of the obligation for which that mortgage or transfer is a security, the power shall not be exercised except where the mortgage or transfer is made pursuant to an order, judgment, or decree of a court of record, or to secure the payment of bonds or other evidences of indebtedness authorized or permitted to be issued by the Commissioner of Corporations, or is made by a public utility subject to the provisions of the Public Utilities Act, until all of the following apply:

(1) The trustee, mortgagee, or beneficiary, or any of their authorized agents shall first file for record, in the office of the recorder of each county wherein the mortgaged or trust property or some part or parcel thereof is situated, a notice of default. That notice of default shall include all of the following:

(A) A statement identifying the mortgage or deed of trust by stating the name or names of the trustor or trustors and giving the book and page, or instrument number, if applicable, where the mortgage or deed of trust is recorded or a description of the mortgaged or trust property.

(B) A statement that a breach of the obligation for which the mortgage or transfer in trust is security has occurred.

(C) A statement setting forth the nature of each breach actually known to the beneficiary and of his or her election to sell or cause to be sold the property to satisfy that obligation and any other obligation secured by the deed of trust or mortgage that is in default.

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(D) If the default is curable pursuant to Section 2924c, the statement specified in paragraph (1) of subdivision (b) of Section 2924c.

- (2) Not less than three months shall elapse from the filing of the notice of default.
- (3) Except as provided in paragraph (4), after the lapse of the three months described in paragraph (2), the mortgagee, trustee, or other person authorized to take the sale shall give notice of sale, stating the time and place thereof, in the manner and for a time not less than that set forth in Section 2924f.
- (4) Notwithstanding paragraph (3), the mortgagee, trustee, or other person authorized to take sale may record a notice of sale pursuant to Section 2924f up to five days before the lapse of the three-month period described in paragraph (2), provided that the date of sale is no earlier than three months and 20 days after the recording of the notice of default.
- (5) Until January 1, 2018, whenever a sale is postponed for a period of at least 10 business days pursuant to Section 2924g, a mortgagee, beneficiary, or authorized agent shall provide written notice to a borrower regarding the new sale date and time, within five business days following the postponement. Information provided pursuant to this paragraph shall not constitute the public declaration required by subdivision (d) of Section 2924g. Failure to comply with this paragraph shall not invalidate any sale that would otherwise be valid under Section 2924f. This paragraph shall be inoperative on January 1, 2018.
- (6) No entity shall record or cause a notice of default to be recorded or otherwise initiate the foreclosure process unless it is the holder of the beneficial interest under the mortgage or deed of trust, the original trustee or the substituted trustee under the deed of trust, or the designated agent of the holder of the beneficial interest. No agent of the holder of the beneficial interest under the mortgage or deed of trust, original trustee or substituted trustee under the deed of trust may record a notice of default or otherwise commence the foreclosure process except when acting within the scope of authority designated by the holder of the beneficial interest.
- (b) In performing acts required by this article, the trustee shall incur no liability for any good faith error resulting from reliance on information provided in good faith by the beneficiary regarding the nature and the amount of the default under the secured obligation, deed of trust, or mortgage. In performing the acts required by this article, a trustee shall not be subject to Title 1.6c (commencing with Section 1788) of Part 4.
- (c) A recital in the deed executed pursuant to the power of sale of compliance with all requirements of law regarding the mailing of copies of notices or the publication of a copy of the notice of default or the personal delivery of the copy of the notice of default or the posting of copies of the notice of sale or the publication of a copy thereof shall constitute prima facie evidence of compliance with these requirements and conclusive evidence thereof in favor of bona fide purchasers and encumbrancers for value and without notice.
- (d) All of the following shall constitute privileged communications pursuant to Section 47:

- (1) The mailing, publication, and delivery of notices as required by this section.
 - (2) Performance of the procedures set forth in this article.
- (3) Performance of the functions and procedures set forth in this article if those functions and procedures are necessary to carry out the duties described in Sections 729.040, 729.050, and 729.080 of the Code of Civil Procedure.
- (e) There is a rebuttable presumption that the beneficiary actually knew of all unpaid loan payments on the obligation owed to the beneficiary and secured by the deed of trust or mortgage subject to the notice of default. However, the failure to include an actually known default shall not invalidate the notice of sale and the beneficiary shall not be precluded from asserting a claim to this omitted default or defaults in a separate notice of default.

SEC. 11. Section 2924 of the Civil Code, as amended by Section 2 of Chapter 180 of the Statutes of 2010, is repealed.

SEC. 12. Section 2924.9 is added to the Civil Code, to read:

- 2924.9. (a) Unless a borrower has previously exhausted the first lien loan modification process offered by, or through, his or her mortgage servicer described in Section 2923.6, within five business days after recording a notice of default pursuant to Section 2924, a mortgage servicer that offers one or more foreclosure prevention alternatives shall send a written communication to the borrower that includes all of the following information:
- (1) That the borrower may be evaluated for a foreclosure prevention alternative or, if applicable, foreclosure prevention alternatives.
- (2) Whether an application is required to be submitted by the borrower in order to be considered for a foreclosure prevention alternative.
- (3) The means and process by which a borrower may obtain an application for a foreclosure prevention alternative.
- (b) This section shall not apply to entities described in subdivision (b) of Section 2924.18.
- (c) This section shall apply only to mortgages or deeds of trust described in Section 2924.15.
- (d) This section shall remain in effect only until January 1, 2018, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, deletes or extends that date.
 - SEC. 13. Section 2924.10 is added to the Civil Code, to read:
- 2924.10. (a) When a borrower submits a complete first lien modification application or any document in connection with a first lien modification application, the mortgage servicer shall provide written acknowledgment of the receipt of the documentation within five business days of receipt. In its initial acknowledgment of receipt of the loan modification application, the mortgage servicer shall include the following information:
- (1) A description of the loan modification process, including an estimate of when a decision on the loan modification will be made after a complete application has been submitted by the borrower and the length of time the borrower will have to consider an offer of a loan modification or other foreclosure prevention alternative.

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(2) Any deadlines, including deadlines to submit missing documentation, that would affect the processing of a first lien loan modification application.

(3) Any expiration dates for submitted documents.

- (4) Any deficiency in the borrower's first lien loan modification application.
- (b) For purposes of this section, a borrower's first lien loan modification application shall be deemed to be "complete" when a borrower has supplied the mortgage servicer with all documents required by the mortgage servicer within the reasonable timeframes specified by the mortgage servicer.

(c) This section shall not apply to entities described in subdivision (b)

of Section 2924.18.

- (d) This section shall apply only to mortgages or deeds of trust described in Section 2924.15.
- (e) This section shall remain in effect only until January 1, 2018, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, deletes or extends that date.

SEC. 14. Section 2924.11 is added to the Civil Code, to read:

2924.11. (a) If a foreclosure prevention alternative is approved in writing prior to the recordation of a notice of default, a mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent shall not record a notice of default under either of the following circumstances:

(1) The borrower is in compliance with the terms of a written trial or

permanent loan modification, forbearance, or repayment plan.

- (2) A foreclosure prevention alternative has been approved in writing by all parties, including, for example, the first lien investor, junior lienholder, and mortgage insurer, as applicable, and proof of funds or financing has been provided to the servicer.
- (b) If a foreclosure prevention alternative is approved in writing after the recordation of a notice of default, a mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent shall not record a notice of sale or conduct a trustee's sale under either of the following circumstances:

(1) The borrower is in compliance with the terms of a written trial or

permanent loan modification, forbearance, or repayment plan.

- (2) A foreclosure prevention alternative has been approved in writing by all parties, including, for example, the first lien investor, junior lienholder, and mortgage insurer, as applicable, and proof of funds or financing has been provided to the servicer.
- (c) When a borrower accepts an offered first lien loan modification or other foreclosure prevention alternative, the mortgage servicer shall provide the borrower with a copy of the fully executed loan modification agreement or agreement evidencing the foreclosure prevention alternative following receipt of the executed copy from the borrower.
- (d) A mortgagee, beneficiary, or authorized agent shall record a rescission of a notice of default or cancel a pending trustee's sale, if applicable, upon the borrower executing a permanent foreclosure prevention alternative. In the case of a short sale, the rescission or cancellation of the pending trustee's sale shall occur when the short sale has been approved by all parties and

proof of funds or financing has been provided to the mortgagee, beneficiary, or authorized agent.

- (e) The mortgage servicer shall not charge any application, processing, or other fee for a first lien loan modification or other foreclosure prevention alternative.
- (f) The mortgage servicer shall not collect any late fees for periods during which a complete first lien loan modification application is under consideration or a denial is being appealed, the borrower is making timely modification payments, or a foreclosure prevention alternative is being evaluated or exercised.
- (g) If a borrower has been approved in writing for a first lien loan modification or other foreclosure prevention alternative, and the servicing of that borrower's loan is transferred or sold to another mortgage servicer, the subsequent mortgage servicer shall continue to honor any previously approved first lien loan modification or other foreclosure prevention alternative, in accordance with the provisions of the act that added this section.
- (h) This section shall apply only to mortgages or deeds of trust described in Section 2924.15.
- (i) This section shall not apply to entities described in subdivision (b) of Section 2924.18.
- (j) This section shall remain in effect only until January 1, 2018, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, deletes or extends that date.
 - SEC. 15. Section 2924.11 is added to the Civil Code, to read:
- 2924.11. (a) If a borrower submits a complete application for a foreclosure prevention alternative offered by, or through, the borrower's mortgage servicer, a mortgage servicer, trustee, mortgagee, beneficiary, or authorized agent shall not record a notice of sale or conduct a trustee's sale while the complete foreclosure prevention alternative application is pending, and until the borrower has been provided with a written determination by the mortgage servicer regarding that borrower's eligibility for the requested foreclosure prevention alternative.
- (b) Following the denial of a first lien loan modification application, the mortgage servicer shall send a written notice to the borrower identifying with specificity the reasons for the denial and shall include a statement that the borrower may obtain additional documentation supporting the denial decision upon written request to the mortgage servicer.
- (c) If a foreclosure prevention alternative is approved in writing prior to the recordation of a notice of default, a mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent shall not record a notice of default under either of the following circumstances:
- (1) The borrower is in compliance with the terms of a written trial or permanent loan modification, forbearance, or repayment plan.
- (2) A foreclosure prevention alternative has been approved in writing by all parties, including, for example, the first lien investor, junior lienholder,

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and mortgage insurer, as applicable, and proof of funds or financing has been provided to the servicer.

(d) If a foreclosure prevention alternative is approved in writing after the recordation of a notice of default, a mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent shall not record a notice of sale or conduct a trustee's sale under either of the following circumstances:

(1) The borrower is in compliance with the terms of a written trial or permanent loan modification, forbearance, or repayment plan.

- (2) A foreclosure prevention alternative has been approved in writing by all parties, including, for example, the first lien investor, junior lienholder, and mortgage insurer, as applicable, and proof of funds or financing has been provided to the servicer.
- (e) This section applies only to mortgages or deeds of trust as described in Section 2924.15.
- (f) For purposes of this section, an application shall be deemed "complete" when a borrower has supplied the mortgage servicer with all documents required by the mortgage servicer within the reasonable timeframes specified by the mortgage servicer.
 - (g) This section shall become operative on January 1, 2018. SEC. 16. Section 2924.12 is added to the Civil Code, to read:
- 2924.12. (a) (1) If a trustee's deed upon sale has not been recorded, a borrower may bring an action for injunctive relief to enjoin a material violation of Section 2923.55, 2923.6, 2923.7, 2924.9, 2924.10, 2924.11, or 2924.17.
- (2) Any injunction shall remain in place and any trustee's sale shall be enjoined until the court determines that the mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent has corrected and remedied the violation or violations giving rise to the action for injunctive relief. An enjoined entity may move to dissolve an injunction based on a showing that the material violation has been corrected and remedied.
- (b) After a trustee's deed upon sale has been recorded, a mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent shall be liable to a borrower for actual economic damages pursuant to Section 3281, resulting from a material violation of Section 2923.55, 2923.6, 2923.7, 2924.9, 2924.10, 2924.11, or 2924.17 by that mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent where the violation was not corrected and remedied prior to the recordation of the trustee's deed upon sale. If the court finds that the material violation was intentional or reckless, or resulted from willful misconduct by a mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent, the court may award the borrower the greater of treble actual damages or statutory damages of fifty thousand dollars (\$50,000).
- (c) A mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent shall not be liable for any violation that it has corrected and remedied prior to the recordation of a trustee's deed upon sale, or that has been corrected and remedied by third parties working on its behalf prior to the recordation of a trustee's deed upon sale.

- (d) A violation of Section 2923.55, 2923.6, 2923.7, 2924.9, 2924.10, 2924.11, or 2924.17 by a person licensed by the Department of Corporations, Department of Financial Institutions, or Department of Real Estate shall be deemed to be a violation of that person's licensing law.
- (e) No violation of this article shall affect the validity of a sale in favor of a bona fide purchaser and any of its encumbrancers for value without notice.
- (f) A third-party encumbrancer shall not be relieved of liability resulting from violations of Section 2923.55, 2923.6, 2923.7, 2924.9, 2924.10, 2924.11, or 2924.17 committed by that third-party encumbrancer, that occurred prior to the sale of the subject property to the bona fide purchaser.
- (g) A signatory to a consent judgment entered in the case entitled United States of America et al. v. Bank of America Corporation et al., filed in the United States District Court for the District of Columbia, case number 1:12-cv-00361 RMC, that is in compliance with the relevant terms of the Settlement Term Sheet of that consent judgment with respect to the borrower who brought an action pursuant to this section while the consent judgment is in effect shall have no liability for a violation of Section 2923.55, 2923.6, 2923.7, 2924.9, 2924.10, 2924.11, or 2924.17.
- (h) The rights, remedies, and procedures provided by this section are in addition to and independent of any other rights, remedies, or procedures under any other law. Nothing in this section shall be construed to alter, limit, or negate any other rights, remedies, or procedures provided by law.
- (i) A court may award a prevailing borrower reasonable attorney's fees and costs in an action brought pursuant to this section. A borrower shall be deemed to have prevailed for purposes of this subdivision if the borrower obtained injunctive relief or was awarded damages pursuant to this section.
- (j) This section shall not apply to entities described in subdivision (b) of Section 2924.18.
- (k) This section shall remain in effect only until January 1, 2018, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, deletes or extends that date.
 - SEC. 17. Section 2924.12 is added to the Civil Code, to read:
- 2924.12. (a) (1) If a trustee's deed upon sale has not been recorded, a borrower may bring an action for injunctive relief to enjoin a material violation of Section 2923.5, 2923.7, 2924.11, or 2924.17.
- (2) Any injunction shall remain in place and any trustee's sale shall be enjoined until the court determines that the mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent has corrected and remedied the violation or violations giving rise to the action for injunctive relief. An enjoined entity may move to dissolve an injunction based on a showing that the material violation has been corrected and remedied.
- (b) After a trustee's deed upon sale has been recorded, a mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent shall be liable to a borrower for actual economic damages pursuant to Section 3281, resulting from a material violation of Section 2923.5, 2923.7, 2924.11, or 2924.17 by that mortgage servicer, mortgagee, trustee, beneficiary, or

authorized agent where the violation was not corrected and remedied prior to the recordation of the trustee's deed upon sale. If the court finds that the material violation was intentional or reckless, or resulted from willful misconduct by a mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent, the court may award the borrower the greater of treble actual damages or statutory damages of fifty thousand dollars (\$50,000).

(c) A mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent shall not be liable for any violation that it has corrected and remedied prior to the recordation of the trustee's deed upon sale, or that has been corrected and remedied by third parties working on its behalf prior to the

recordation of the trustee's deed upon sale.

(d) A violation of Section 2923.5, 2923.7, 2924.11, or 2924.17 by a person licensed by the Department of Corporations, Department of Financial Institutions, or Department of Real Estate shall be deemed to be a violation of that person's licensing law.

(e) No violation of this article shall affect the validity of a sale in favor of a bona fide purchaser and any of its encumbrancers for value without

notice.

(f) A third-party encumbrancer shall not be relieved of liability resulting from violations of Section 2923.5, 2923.7, 2924.11, or 2924.17 committed by that third-party encumbrancer, that occurred prior to the sale of the subject property to the bona fide purchaser.

(g) The rights, remedies, and procedures provided by this section are in addition to and independent of any other rights, remedies, or procedures under any other law. Nothing in this section shall be construed to alter, limit, or negate any other rights, remedies, or procedures provided by law.

- (h) A court may award a prevailing borrower reasonable attorney's fees and costs in an action brought pursuant to this section. A borrower shall be deemed to have prevailed for purposes of this subdivision if the borrower obtained injunctive relief or was awarded damages pursuant to this section.
 - (i) This section shall become operative on January 1, 2018. SEC. 18. Section 2924.15 is added to the Civil Code, to read:
- 2924.15. (a) Unless otherwise provided, paragraph (5) of subdivision (a) of Section 2924, and Sections 2923.5, 2923.55, 2923.6, 2923.7, 2924.9, 2924.10, 2924.11, and 2924.18 shall apply only to first lien mortgages or deeds of trust that are secured by owner-occupied residential real property containing no more than four dwelling units. For these purposes, "owner-occupied" means that the property is the principal residence of the borrower and is security for a loan made for personal, family, or household purposes.
- (b) This section shall remain in effect only until January 1, 2018, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, deletes or extends that date.

SEC. 19. Section 2924.15 is added to the Civil Code, to read:

2924.15. (a) Unless otherwise provided, Sections 2923.5, 2923.7, and 2924.11 shall apply only to first lien mortgages or deeds of trust that are secured by owner-occupied residential real property containing no more

than four dwelling units. For these purposes, "owner-occupied" means that the property is the principal residence of the borrower and is security for a loan made for personal, family, or household purposes.

(b) This section shall become operative on January 1, 2018. SEC. 20. Section 2924.17 is added to the Civil Code, to read:

- 2924.17. (a) A declaration recorded pursuant to Section 2923.5 or, until January 1, 2018, pursuant to Section 2923.55, a notice of default, notice of sale, assignment of a deed of trust, or substitution of trustee recorded by or on behalf of a mortgage servicer in connection with a foreclosure subject to the requirements of Section 2924, or a declaration or affidavit filed in any court relative to a foreclosure proceeding shall be accurate and complete and supported by competent and reliable evidence.
- (b) Before recording or filing any of the documents described in subdivision (a), a mortgage servicer shall ensure that it has reviewed competent and reliable evidence to substantiate the borrower's default and the right to foreclose, including the borrower's loan status and loan information.
- (c) Until January 1, 2018, any mortgage servicer that engages in multiple and repeated uncorrected violations of subdivision (b) in recording documents or filing documents in any court relative to a foreclosure proceeding shall be liable for a civil penalty of up to seven thousand five hundred dollars (\$7,500) per mortgage or deed of trust in an action brought by a government entity identified in Section 17204 of the Business and Professions Code, or in an administrative proceeding brought by the Department of Corporations, the Department of Real Estate, or the Department of Financial Institutions against a respective licensee, in addition to any other remedies available to these entities. This subdivision shall be inoperative on January 1, 2018.

SEC. 21. Section 2924.18 is added to the Civil Code, to read:

- 2924.18. (a) (1) If a borrower submits a complete application for a first lien loan modification offered by, or through, the borrower's mortgage servicer, a mortgage servicer, trustee, mortgagee, beneficiary, or authorized agent shall not record a notice of default, notice of sale, or conduct a trustee's sale while the complete first lien loan modification application is pending, and until the borrower has been provided with a written determination by the mortgage servicer regarding that borrower's eligibility for the requested loan modification.
- (2) If a foreclosure prevention alternative has been approved in writing prior to the recordation of a notice of default, a mortgage servicer, mortgagee, trustee, beneficiary, or authorized agent shall not record a notice of default under either of the following circumstances:

(A) The borrower is in compliance with the terms of a written trial or permanent loan modification, forbearance, or repayment plan.

(B) A foreclosure prevention alternative has been approved in writing by all parties, including, for example, the first lien investor, junior lienholder, and mortgage insurer, as applicable, and proof of funds or financing has been provided to the servicer.

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(3) If a foreclosure prevention alternative is approved in writing after the recordation of a notice of default, a mortgage servicer, mortgagee, trustee. beneficiary, or authorized agent shall not record a notice of sale or conduct a trustee's sale under either of the following circumstances:

(A) The borrower is in compliance with the terms of a written trial or

permanent loan modification, forbearance, or repayment plan.

(B) A foreclosure prevention alternative has been approved in writing by all parties, including, for example, the first lien investor, junior lienholder. and mortgage insurer, as applicable, and proof of funds or financing has been provided to the servicer.

- (b) This section shall apply only to a depository institution chartered under state or federal law, a person licensed pursuant to Division 9 (commencing with Section 22000) or Division 20 (commencing with Section 50000) of the Financial Code, or a person licensed pursuant to Part 1 (commencing with Section 10000) of Division 4 of the Business and Professions Code, that, during its immediately preceding annual reporting period, as established with its primary regulator, foreclosed on 175 or fewer residential real properties, containing no more than four dwelling units, that are located in California.
- (c) Within three months after the close of any calendar year or annual reporting period as established with its primary regulator during which an entity or person described in subdivision (b) exceeds the threshold of 175 specified in subdivision (b), that entity shall notify its primary regulator, in a manner acceptable to its primary regulator, and any mortgagor or trustor who is delinquent on a residential mortgage loan serviced by that entity of the date on which that entity will be subject to Sections 2923.55, 2923.6, 2923.7, 2924.9, 2924.10, 2924.11, and 2924.12, which date shall be the first day of the first month that is six months after the close of the calendar year or annual reporting period during which that entity exceeded the threshold.

(d) For purposes of this section, an application shall be deemed "complete" when a borrower has supplied the mortgage servicer with all documents required by the mortgage servicer within the reasonable

timeframes specified by the mortgage servicer.

- (e) If a borrower has been approved in writing for a first lien loan modification or other foreclosure prevention alternative, and the servicing of the borrower's loan is transferred or sold to another mortgage servicer. the subsequent mortgage servicer shall continue to honor any previously approved first lien loan modification or other foreclosure prevention alternative, in accordance with the provisions of the act that added this
- (f) This section shall apply only to mortgages or deeds of trust described in Section 2924,15.
- (g) This section shall remain in effect only until January 1, 2018, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, deletes or extends that date.

SEC. 22. Section 2924.19 is added to the Civil Code, to read:

- 2924.19. (a) (1) If a trustee's deed upon sale has not been recorded, a borrower may bring an action for injunctive relief to enjoin a material violation of Section 2923.5, 2924.17, or 2924.18.
- (2) Any injunction shall remain in place and any trustee's sale shall be enjoined until the court determines that the mortgage servicer, mortgagee, beneficiary, or authorized agent has corrected and remedied the violation or violations giving rise to the action for injunctive relief. An enjoined entity may move to dissolve an injunction based on a showing that the material violation has been corrected and remedied.
- (b) After a trustee's deed upon sale has been recorded, a mortgage servicer, mortgagee, beneficiary, or authorized agent shall be liable to a borrower for actual economic damages pursuant to Section 3281, resulting from a material violation of Section 2923.5, 2924.17, or 2924.18 by that mortgage servicer, mortgagee, beneficiary, or authorized agent where the violation was not corrected and remedied prior to the recordation of the trustee's deed upon sale. If the court finds that the material violation was intentional or reckless, or resulted from willful misconduct by a mortgage servicer, mortgagee, beneficiary, or authorized agent, the court may award the borrower the greater of treble actual damages or statutory damages of fifty thousand dollars (\$50,000).
- (c) A mortgage servicer, mortgagee, beneficiary, or authorized agent shall not be liable for any violation that it has corrected and remedied prior to the recordation of the trustee's deed upon sale, or that has been corrected and remedied by third parties working on its behalf prior to the recordation of the trustee's deed upon sale.
- (d) A violation of Section 2923.5, 2924.17, or 2917.18 by a person licensed by the Department of Corporations, the Department of Financial Institutions, or the Department of Real Estate shall be deemed to be a violation of that person's licensing law.
- (e) No violation of this article shall affect the validity of a sale in favor of a bona fide purchaser and any of its encumbrancers for value without notice.
- (f) A third-party encumbrancer shall not be relieved of liability resulting from violations of Section 2923.5, 2924.17 or 2924.18, committed by that third-party encumbrancer, that occurred prior to the sale of the subject property to the bona fide purchaser.
- (g) The rights, remedies, and procedures provided by this section are in addition to and independent of any other rights, remedies, or procedures under any other law. Nothing in this section shall be construed to alter, limit, or negate any other rights, remedies, or procedures provided by law.
- (h) A court may award a prevailing borrower reasonable attorney's fees and costs in an action brought pursuant to this section. A borrower shall be deemed to have prevailed for purposes of this subdivision if the borrower obtained injunctive relief or damages pursuant to this section.
- (i) This section shall apply only to entities described in subdivision (b) of Section 2924.18.

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(j) This section shall remain in effect only until January 1, 2018, and as of that date is repealed, unless a later enacted statute, that is enacted before January 1, 2018, deletes or extends that date.

SEC. 23. Section 2924.20 is added to the Civil Code, to read:

2924.20. Consistent with their general regulatory authority, and notwithstanding subdivisions (b) and (c) of Section 2924.18, the Department of Corporations, the Department of Financial Institutions, and the Department of Real Estate may adopt regulations applicable to any entity or person under their respective jurisdictions that are necessary to carry out the purposes of the act that added this section. A violation of the regulations adopted pursuant to this section shall only be enforceable by the regulatory agency.

SEC. 24. The provisions of this act are severable. If any provision of this act or its application is held invalid, that invalidity shall not affect other provisions or applications that can be given effect without the invalid

provision or application.

SEC. 25. No reimbursement is required by this act pursuant to Section 6 of Article XIII B of the California Constitution because the only costs that may be incurred by a local agency or school district will be incurred because this act creates a new crime or infraction, eliminates a crime or infraction, or changes the penalty for a crime or infraction, within the meaning of Section 17556 of the Government Code, or changes the definition of a crime within the meaning of Section 6 of Article XIII B of the California Constitution.

APPENDIX C

QUICK GUIDE TO WHICH SECTIONS OF SB 900 AND AB 278 APPLY TO WHICH ENTITIES OVER WHAT TIME PERIODS

QUICK GUIDE TO WHICH SECTIONS OF SB 900 AND AB 278 APPLY TO WHICH ENTITIES OVER WHAT TIME PERIOD

BILL SECTION NUMBER	CODE SECTION (CIVIL CODE)	WHO IT COVERS, OVER WHAT TIME PERIOD	WHAT IT INCLUDES (This column is <i>not</i> an all-inclusive summary of the contents of each section)
1	Uncodified (no section number)	Everyone, no sunset	Findings and declarations
2	2920.5	Everyone, no sunset	Definitions of "mortgage servicer," "foreclosure prevention alternative," and "borrower"
3	2923.4	Everyone, no sunset	Purpose statement
4	2923.5	Carved-out entities (generally smaller servicers), first five years (1/1/13-12/31/17)	SB 1137 contact requirements (same as existing law)
5	2923.5	Everyone, beginning on 1/1/18	SB 1137 contact requirements (same as existing law)
6	2923.55	Entities not subject to the carve-out (generally larger servicers), first five years (1/1/13- 12/31/17)	SB 1137 contact requirements, plus statements about servicemember rights and a list of info the borrower can request from the servicer (note, deed of trust, any assignment required to demonstrate right to foreclose, payment history)
7	2923.6	Applies 1/1/13 – 12/31/17. The first two subdivisions (existing law) apply to the carved-out entities. The whole section in its entirety applies to the bigger institutions who are not carved out.	Findings and declarations apply to the carved out entities. Findings and declarations, plus prohibition against recording a notice of default (NOD) before fully evaluating a borrower who has submitted a complete loan mod app, plus appeal procedures and contents of denial letter apply to bigger institutions.
8	2923.6	Everyone, beginning on 1/1/18	Findings and declarations only (existing law)
9	2923.7	Entities not subject to the carve-out (generally the bigger institutions), no sunset	Single point of contact requirements
10	2924	Everyone. No sunset, except for the trustee sale postponement notice, which sunsets on 1/1/18.	Existing law, plus trustee sale postponement notice and clarification on who can initiate the foreclosure process.
11	2924	N/A	Deletion of duplicative section in existing law. Technical change only.

QUICK GUIDE TO WHICH SECTIONS OF SB 900 AND AB 278 APPLY TO WHICH ENTITIES OVER WHAT TIME PERIOD

BILL SECTION NUMBER	CODE SECTION (CIVIL CODE)	WHO IT COVERS, OVER WHAT TIME PERIOD	WHAT IT INCLUDES (This column is <i>not</i> an all-inclusive summary of the contents of each section)
12	2924.9	Entities not subject to the carve-out (generally the bigger institutions), first five years (1/1/13- 12/31/17)	Requirement to send additional info 5 days post-NOD
13	2924.10	Entities not subject to the carve-out (generally the bigger institutions), first five years (1/1/13- 12/31/17)	Written acknowledgement re: receipt of loan mod docs, description of loan mod process, explanation of deadlines
14	2924.11	Entities not subject to the carve-out (generally the bigger institutions), first five years (1/1/13- 12/31/17)	Prohibition against recording an NOD, notice of trustee sale (NTS), or conducting a trustee's sale while a borrower is in compliance with a loan mod or there is an approved, pending foreclosure avoidance alternative.
15	2924.11	Everyone, beginning on 1/1/18	Prohibition against recording a NTS or conducting a trustee's sale until a borrower who requests an alternative to foreclosure is evaluated for it and, if denied, sent a denial letter. Prohibition against recording a NOD, NTS, or conducting a trustee's sale while a borrower is in compliance with a loan mod or there is an approved, pending foreclosure avoidance alternative.
16	2924.12	Entities not subject to the carve-out (generally the bigger institutions), first five years (1/1/13- 12/31/17)	Remedies that apply only to the bigger institutions
17	2924.12	Everyone, beginning on 1/1/18	Remedies that survive the sunset
18	2924.15	Everyone, first five years (1/1/13-12/31/17)	Coverage (owner-occupied residential real property containing no more than four dwelling units). Lists the code sections that are limited in this way.
19	2924.15	Everyone, beginning on 1/1/18	Coverage (owner-occupied residential real property containing

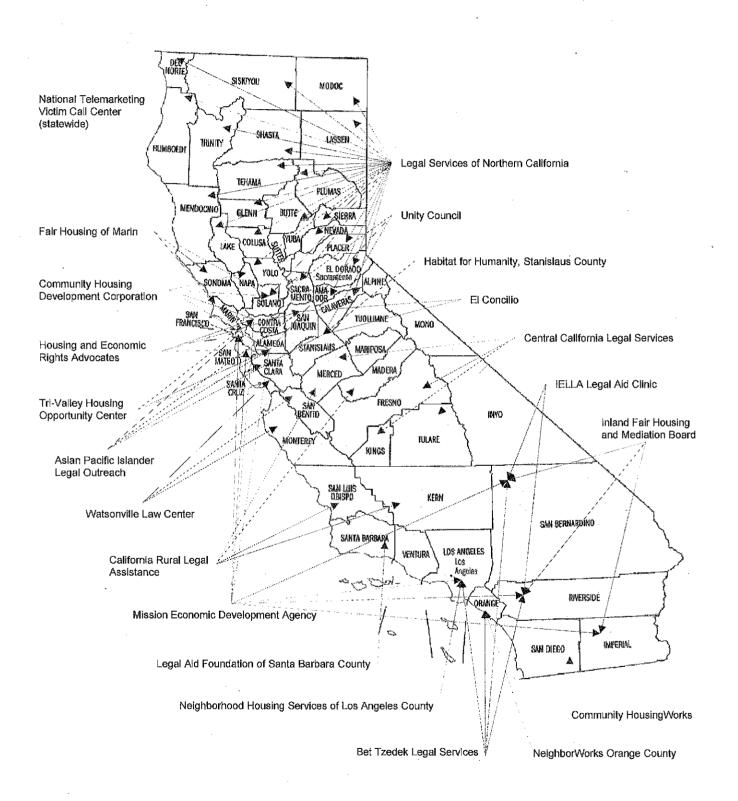
QUICK GUIDE TO WHICH SECTIONS OF SB 900 AND AB 278 APPLY TO WHICH ENTITIES OVER WHAT TIME PERIOD

BILL SECTION NUMBER	CODE SECTION (CIVIL CODE)	WHO IT COVERS, OVER WHAT TIME PERIOD	WHAT IT INCLUDES (This column is <i>not</i> an all-inclusive summary of the contents of each section)
			no more than four dwelling units). Lists a different set of code sections relative to the version of 2924.15 in effect during the first five years to reflect the sunset of several code sections.
20	2923.17	Everyone. The requirement does not sunset. The remedies sunset on 1/1/18.	Requirement that specified foreclosure documents must be accurate and complete, administrative remedies
21	2924.18	Carved-out entities, first five years	Prohibition against recording a NOD, NTS or conducting a trustee's sale until a borrower who requests an alternative to foreclosure is evaluated for it and, if denied, sent a denial letter. Prohibition against recording a NOD, NTS, or conducting a trustee's sale while a borrower is in compliance with a loan mod or there is an approved, pending foreclosure avoidance alternative.
22	2924.19	Carved-out entities, first five years	Remedies that apply only to carved- out entities
23	Uncodified (no section number)	Everyone, no sunset	Severability clause
24	Uncodified (no section number)	Everyone, no sunset	"No local agency reimbursement is required because" language.

APPENDIX D

RECIPIENTS OF COMMUNITY ASSISTANCE GRANTS FROM THE ATTORNEY GENERAL'S OFFICE

2013-14 CONSUMER ASSISTANCE GRANT RECIPIENTS



California's National Mortgage Settlement Grant Program

Consumer Assistance Grantees

Asian Pacific Islander Legal Outreach (\$225,000)

Counties: Bay Area, Stockton, Modesto.

Languages/Populations: Low income, limited English proficiency, immigrants, seniors and communities of color. Language services available in 14 languages.

Project Description: This project will provide outreach, consumer education and legal assistance and representation to distressed homeowners in the Bay Area and the Central Valley. A pro bono panel of attorneys will provide services targeted to Asian Pacific Islander, immigrant and low-income homeowners, as well as those with limited English proficiency. Additionally, a new partnership with grant recipient El Concilio will be created in Modesto to expand available legal services to Asian immigrant populations in that community.

Contact: (415) 567-6255

Website: www.apilegaloutreach.org

Bet Tzedek Legal Services (\$1,750,000)

Sub-Recipients: The Southern California Coalition for Consumer Rights (Asian Pacific American Legal Center, Legal Aid Foundation of Los Angeles, Legal Aid Society of Orange County and Public Counsel).

Counties: Los Angeles, Orange, San Bernardino and Riverside.

Languages/Populations: Low income, minorities and veterans. Language services available in Spanish, Mandarin, Cantonese, Japanese, Khmer, Korean, Tagalog, Vietnamese, Farsi, Armenian, and Russian.

Project Description: This coalition of groups will create a one-stop model and interactive computer-based interview system to improve access to education, housing counseling and legal services for elderly, minority and low-income homeowners. The system will also facilitate data collection and reporting to appropriate agencies. The project will include training for an extensive "first responder" network of legal aid, housing counselors, religious leaders and other community-based organizations.

Contact: 323-939-0506

Website: http://www.bettzedek.org/

California Rural Legal Assistance (\$550,000)

Counties: Kern, Madera, Merced, North Santa Barbara and part of San Luis Obispo.

Languages/Populations: Low income, rural, communities of color, limited English proficiency, agricultural laborers.

Project Description: This project will target low-income, rural communities of color in some of the hardest hit counties in the Central Coast and Central Valley. The focus will be consumers with limited English proficiency and low-wage workers, including farmworkers. Through a combination of legal services, mapping research and housing counseling, CRLA will enforce compliance with the California Homeowner Bill of Rights and the terms of the National Mortgage Settlement, assist low-income consumers affected by foreclosure and study lending and homeownership trends among rural consumers in both regions.

Contact: (805) 922-4563

Website: www.CRLA.org

Central California Legal Services (\$700,000)

Sub-Recipients: Tenants Together and Community Housing Council of Fresno.

Project Description: This project will provide direct assistance during the pre-foreclosure process to increase the possibility that homeowners can save their homes and tenants can avoid evictions. Attorneys, advocates and credit counselors will perform outreach to targeted areas of four underserved counties, including mailings of educational DVDs (in English, Spanish and Hmong), personal visits, community education workshops and clinics. The array of services will include advice and representation on foreclosure avoidance, eviction proceedings, Homeowner Bill of Rights enforcement and reporting scams to appropriate enforcement agencies.

Contact: (800) 675-8001

Website: http://www.centralcallegal.org/

Community Housing Development Corporation (\$450,000)

Sub-Recipients: Bay Area Legal Aid, United Way of the Bay Area, Sparkpoint East Contra Costa County, Sparkpoint West Contra Costa, Sparkpoint Vallejo, Sparkpoint Fairfield, Sparkpoint American Canyon, Sparkpoint Oakland and Sparkpoint Fremont.

Counties: Solano, Contra Costa, Napa, and Alameda.

Languages/Populations: Low income, African American, Latino, youth and seniors. Multilingual services.

Project Description: This project will provide housing counseling, legal services, and comprehensive financial management and asset building services to seven identified Bay Area

communities. Working collaboratively through the highly effective SparkPoint initiative, over 70 economic recovery agencies will provide coordinated services to households affected by the foreclosure crisis.

Contact: (510) 412-9290 or (707) 652-7861

Websites: www.chdcnr.org or www.sparkpointcenters.org

Community Housing Works San Diego (\$500,000)

Sub-Recipients: The San Diego Home Stability Network (Legal Aid Society of San Diego and Housing Opportunities Collaborative)

County: San Diego

Languages/Populations: Low/middle income, immigrant, limited English proficiency, tenants, veterans/military. Spanish, Vietnamese, Farsi and deaf language services.

Project Description: This project will provide struggling homeowners in San Diego County with support to address their immediate obligations, along with help to build toward long-term financial stability. Among other services, the project will provide debt relief and credit repair assistance, bankruptcy protection, relocation assistance, assistance with barriers to employment, eviction and foreclosure defense and community solutions such as Virtual Empowerment Centers, which are "kiosk" like stations that connect clients to real-time face-to-face audiovisual counseling services.

Contact: To make an appointment, 888-884-4249 or General Questions, Karla Macias at 619-450-8698

Website: http://chworks.org/

El Concilio (\$75,000)

County: Stanislaus

Languages/Populations: Hmong, Spanish and English.

Project Description: This project will provide multi-generational financial literacy courses to underserved communities in Hmong, Spanish and English. El Concilio will also partner with API Legal Outreach to provide legal clinics focused on the Asian populations in Stanislaus County.

Contact info: (209) 644-2600

Website: www.elconcilio.org

Fair Housing of Marin (\$200,000)

Sub-Recipients: National Fair Housing Alliance and Community Action Marin/Sparkpoint Marin,

Counties: Marin, Solano and Sonoma

Languages/Populations: African-American and Latino.

Project Description: This project will provide direct foreclosure prevention counseling and education to distressed homeowners in Marin County, and research trends in the maintenance and marketing of Real Estate Owned properties in hard-hit communities of color in Solano County. Based on the results of that research, Fair Housing of Marin will explore strategies to remediate blighted properties in the region.

Contact info: 415.457.5025 or fhom@fairhousingmarin.com

Website: www.fairhousingmarin.com

Habitat for Humanity Stanislaus County (\$225,000)

Sub-Recipient: Project Sentinel

County: Stanislaus

Languages/Populations: Neighborhoods most vulnerable to home loss, communities currently underserved by housing counseling. Spanish, Mandarin, Tagalog, Cantonese and Russian language services.

Project Description: This project will focus on helping homeowners access available benefits under existing state, federal, and bank-driven remediation and relief programs, such as loan modifications and principal reductions and will provide legal referrals as needed. Habitat for Humanity Stanislaus County will also perform significant blight remediation work in order to develop lease-to-purchase programs and will acquire and rehabilitate foreclosed homes for low-income homebuyers

Contact info: (209) 575-4585

Website: http://www.stanislaushabitat.org/

Housing and Economic Rights Advocates (\$250,000)

Counties: San Joaquin and Bay Area.

Populations: California Homeowner Bill of Rights plaintiffs.

Project Description: This project will focus on enforcing the California Homeowner Bill of Rights in target counties. HERA will conduct outreach to consumers, train housing counselors and consumers to know and exercise their rights under the California Homeowner Bill of Rights

and litigate meritorious claims under the law. Additional target counties may be added as the project progresses.

Contact info: (510) 271-8443

Website: http://heraca.org/index.cfm

Inland Empire Latino Lawyers Association (\$35,000)

Counties: Riverside and San Bernardino.

Languages/Populations: Monolingual Spanish speakers, low income and illiterate.

Project Description: This project will assist tenants of foreclosed properties in unlawful detainer actions and actions brought in small claims court involving the return of tenants' security deposits and other issues.

Contact info: 951-369-3009

Website: www.iellaaid.org

Inland Fair Housing and Mediation Board (\$850,000)

Sub-Recipients: Inland Counties Legal Services and Fair Housing Council of Riverside County.

Counties: San Bernardino, Riverside and Imperial.

Languages/Populations: Spanish speaking, low income, rural desert populations, disabled, Native Americans and veterans.

Project Description: This project will introduce a new, comprehensive education program called *PATHS* to provide a personalized, "whole family" approach to housing stabilization and wealth building. The program will implement a tri-county partnership of organizations and focus on underserved populations in this hard-hit region of California.

Contact info: 1-800-321-0911

Website: www.ifhmb.com

Legal Aid Foundation of Santa Barbara (\$450,000)

Sub-Recipient: SurePath Financial Solutions

County: Santa Barbara

Languages/Populations: Focus on Santa Maria and Lompoc, which have the highest rates of notices of default and sale, and areas of high unemployment. Language services will be available in English and Spanish.

Project Description: This project will implement a new partnership to provide a broad spectrum of legal and financial services to distressed homeowners including legal intervention, loan modification, bankruptcy filing and housing counseling. Where foreclosure cannot be avoided, the project will assist homeowners and tenants through eviction defense, re-location, financial education, credit repair, and referrals for counseling and educational resources. Additionally, the project will provide education and outreach to underserved communities to inform them of community resources and their rights under the California Homeowner Bill of Rights,

Contact: 805-963-6754 or info@lafsbc.org

Website: www.lafsbc.org

Legal Services of Northern California (\$725,000)

Sub-Recipient: Housing and Economic Rights Advocates

Counties: Amador, Calaveras, El Dorado, Nevada, Placer, Sierra, Butte, Colusa, Glenn, Plumas, Tehama, Del Norte, Humboldt, Lassen, Modoc, Shasta, Siskiyou, Trinity, Mendocino, Lake, Solano County, Yolo and Sacramento.

Languages/Populations: Low-income, geographically isolated, limited English proficiency, seniors and persons with disabilities.

Project Description: This project will provide a variety of services to some of the most vulnerable current and former homeowners and renters, including people who are low-income, geographically isolated, limited-English proficient, senior and disabled. The focus will be to reduce and/or remedy the devastating effects of home loss, as well as to eliminate barriers to economic security in 23 mostly rural Northern California counties.

Contact: (916) 551-2150

Website: www.lsnc.net

Mission Economic Development Agency (\$550,000)

Sub-Recipients: Alliance of Californians for Community Empowerment, East Los Angeles Community Corporation and Neighborhood Housing Services of the Inland Empire.

Counties: Bay Area (San Francisco, San Mateo, Alameda, and Contra Costa), Los Angeles, Orange, San Bernardino, and Riverside.

Languages/Populations: Latino and Spanish speaking.

Project Description: This project will provide outreach, homeownership counseling, foreclosure intervention, financial education and supportive services to low/moderate-income Latino families in Northern and Southern California. The innovative "housing+" strategy will include: integrated bilingual services for prospective and at-risk homeowners; capacity building, training and shared

financial education curriculum for local nonprofits. Programs will focus on reaching underserved, Spanish-speaking Latino communities through state-of-the-art mobile labs.

Contact: (415) 282-3334

Website: www.medasf.org

National Telemarketing Victim Call Center (\$100,000)

Counties: Statewide

Languages/Populations: Multi-lingual services (Spanish, Farsi, Russian, Mandarin, Tagalog).

Project Description: This project will provide fraud prevention education to 30,000 consumers who are at risk of mortgage-related mass marketing fraud. The National Telemarketing Victim Call Center will help consumers understand scammers' marketing pitches, and will work with victims of a mass marketing fraud to seek redress and file complaints with the appropriate enforcement agency.

Contact info: (310) 351-0024

Website: http://ntvcc.org/

Neighborhood Housing Services of Los Angeles County (\$500,000)

Sub-Recipients: Shalom Center, West Angeles Community Development Corporation and Fair Housing Council.

County: Los Angeles

Languages/Population: Low/moderate income, minority, veterans, seniors and faith-based. Language services in English, Spanish, Korean, French, Tagalog and Chinese.

Project Description: NHS of Los Angeles County is partnering with local HUD approved housing counseling agencies and consumer protection attorneys to form Foreclosure Counseling Solutions (FCS). The partnership will conduct extensive outreach and provide free foreclosure counseling and fraud protection services to local employers, faith-based groups, veterans, families and individuals.

Contact: 888-895-2647

Website: http://www.nhslacounty.org/

NeighborWorks Orange County (\$345,000)

Sub-Recipients: 2-1-1 Orange County, Affordable Housing Clearinghouse, Consumer Credit Counseling Services of Orange County, Legal Aid Society of Orange County, Public Law Center, Veterans First and WHW (Women Helping Women/Men2Work)

County: Orange

Languages/Populations: Low/middle income residents. English, Spanish and Vietnamese language services.

Project Description: This project will connect hard-hit residents to holistic housing counseling, foreclosure prevention, civil legal assistance, financial case management and employment support services. It combines the strengths and assets of well-established organizations in the region that work in affordable housing and community development, credit counseling, workforce development, legal services, as well as organizations that work with veterans and military communities.

Contact info: (714) 490- 1250

Website: http://www.nwoc.org/

Tri-Valley Housing Opportunity Center (\$50,000)

Counties: Santa Clara, Alameda and Contra Costa.

Populations: Struggling homeowners.

Project Description: This project aims to reach 10,000 homeowners in Eastern Alameda County facing some stage of mortgage distress. This pilot program is a partnership between the Tri-Valley Housing Opportunity Center, a HUD-approved nonprofit housing counseling agency, and Legacy Real Estate, an ethnically diverse real estate brokerage. The project utilizes local realtors to deliver information about foreclosure recovery services offered by the Tri-Valley Housing Opportunity Center and other services available in the community.

Contact: info@tvhoc.org or 925-373-3130

Website: www.tvhoc.org

The Unity Council (\$575,000)

Sub-Recipient: Sacramento Home Loan Counseling Center

Coverage Area: Bay Area

Languages/Populations: Rural and youth communities. English, Spanish and Mandarin

language services.

Project Description: The Spanish Speaking Unity Council of Alameda County, Inc., (The Unity Council), has joined together with the Home Loan Counseling Center of Sacramento to provide innovations in financial education and housing counseling for California residents. The project combines holistic financial education and counseling with long term, customized financial coaching. The partners will release a self-paced highly interactive online financial education series that is designed to promote new ideas and thinking about money and the way it's managed.

Contact info: (510) 535-6900

Website: www.unitycouncil.org

Watsonville Law Center (\$295,000)

Sub-Recipients: Senior Citizens Legal Services, Legal Services for Seniors, Community Action Board, SurePath, Santa Cruz Community Ventures and Communities Organized for Relational Power in Action (COPA)

Counties: Santa Cruz, Monterey and San Benito.

Languages/Populations: Low-income families, seniors, agricultural workers, Spanish-speaking immigrant communities, rural homeowners and victims of consumer fraud.

Project Description: This project involves a partnership of local legal aid, housing counselors and community service nonprofits to help the most vulnerable Central Coast families achieve housing and household financial stability in the wake of the foreclosure crisis.

Contact: (831) 722-2845

Website: http://watsonvillelawcenter.org/

APPENDIX E

COMPARISON OF CALIFORNIA HOMEOWNER BILL OF RIGHTS SERVICING REQUIREMENTS (OPERATIVE BEGINNING IN 2013)
WITH
NATIONAL SERVICING REQUIREMENTS (OPERATIVE BEGINNING IN 2014)

	Notional Courising Standards	CB 000/AB 278 (January 2013	SR 900/AR 278 (Lanuary 2018 and
	(Operative January 2014)	through December 2017)	beyond)
What Loans	Residential mortgage loans secured	First liens secured by a borrower's	First liens secured by a borrower's
Are Covered	by a borrower's owner-occupied,	owner-occupied, one-to-four unit	owner-occupied, one-to-four unit
	one-to-four unit principal residence	principal residence	principal residence
What Entities	Servicers	Servicers, mortgagees, beneficiaries,	Servicers, mortgagees, trustees,
Are Covered		trustees, authorized agents	beneficiaries, authorized agents
Small	A servicer that, together with its	A licensee that foreclosed on 175 or	A licensee that foreclosed on 175 or
Servicer	affiliates, services (either as the	fewer one-to-four unit residential real	fewer one-to-four unit residential
Definition	originator or as an assignee) 5,000 or	properties in California during its most	real properties in California during
	fewer single family residential	recent prior annual reporting period.	its most recent prior annual
	mortgage loans, as of January 1 st of		reporting period.
	any given year. Housing finance		
	agencies are also considered "small		
-	servicers," despite the sizes of their		
	servicing portfolios.		
Prohibition	Servicers may not record a NOD	Servicers, mortgagees, trustees,	Servicers, mortgagees, trustees,
Against	until a borrower is more than 120	beneficiaries, or authorized agents may	beneficiaries, or authorized agents
Recording A	days delinquent. See also a separate	not record a NOD until 30 days after	may not record a NOD until 30 days
Notice Of	prohibition in the loss mitigation	initial contact is made with a borrower	after initial contact is made with a
Default	section.	or 30 days after satisfying due	borrower or 30 days after satisfying
		diligence requirements to establish	due diligence requirements to
		contact. See also a separate prohibition	establish contact. See also a
		in the loss mitigation section.	separate prohibition in the loss
		in the state of th	mitigation section.
	BC	BORROWER OUTREACH	
Live Contact	Servicers must establish live contact	Prior to recording a NOD, servicers	Prior to recording a NOD, servicers
	with or make good faith efforts to	must contact a borrower in person or	must contact a borrower in person or
	establish live contact with a borrower	by telephone, or undertake due	by telephone, or undertake due
	not later than 36 days after a	diligence to do so.	diligence to do so.
	borrower becomes delinquent.		
Minimum Ffforts	"Good faith efforts" may include	"Due diligence" includes sending a first-class letter and phoning the	"Due diligence" includes sending a first-class letter, and phoning the
Litores	Aroma de Como	am Grinnerd man transportation of the	

	National Servicing Standards (Operative January 2014)	SB 900/AB 278 (January 2013 through December 2017)	SB 900/AB 278 (January 2018 and beyond)
Required To	than one occasion or sending written	borrower at least three times at	borrower at least three times at
Establish Live Confact	or electronic communication encouraging the horrower to	different hours and on different days. If there is no response following the	different hours and on different days. If there is no response
	establish live contact with the	letter or the phone calls, the servicer	following the letter or the phone
	servicer.	must send a certified letter with return	calls, the servicer must send a
		receipt requested.	certified letter with return receipt requested.
Written	Servicers must provide written notice	Prior to recording a NOD, servicers	No requirements of this type.
Notice Pre-	to a borrower not later than 45 days	must send the following to delinquent	
NoD	after that borrower becomes	borrowers in writing: 1) a statement	
	delinquent. This notification must	that if the borrower is a servicemember	
	include: 1) a statement encouraging	or a dependent of a servicemember, he	
	the borrower to contact the servicer;	or she may be entitled to certain	
	2) the servicer's mailing address and	protections under the Servicemembers	,
	a phone number for the contact	Civil Relief Act; 2) a statement that the	
	person assigned to the borrower; 3) a	borrower may request a copy of his/her	
	statement providing a brief	promissory note or other evidence of	
	description of loss mitigation options	indebtedness, a copy of their deed of	
	that may be available from the	trust or mortgage, a copy of any	
	servicer, and either application	assignment of their mortgage or deed	
	instructions or a statement informing	of trust required to demonstrate the	
	the borrower how to obtain more	servicer's right to foreclose, and a copy	
	information about these options; and	of their payment history since they	,
	4) websites for CFPB's or HUD's list	were last less than 60 days past due;	
	of homeownership counselors or	and 3) HUD's toll-free number for	
٠.	counseling organizations and HUD's	housing counseling agencies.	
	toll-free telephone number to access		
	these groups.		
Written	No requirements of this type.	Unless a borrower has previously	No requirements of this type.
Notice Post-		exhausted the first lien loan	
NOD	-	modification process, servicers that	

	Notional Commission Ctandonda	CR 000/AR 278 (January 2013	SR 900/AR 278 (Isnusty 2018 and
	(Operative January 2014)	through December 2017)	beyond)
		offer one or more foreclosure prevention alternatives must send the following to the borrower in writing, within five business days after recording a NOD: 1) a statement that the borrower may still be evaluated for one or more alternatives to foreclosure; 2) a statement informing the borrower whether an application is required to be considered for this alternative/these alternatives; and 3) information on the means and process by which a borrower may obtain an application, if one is required.	
	SERV	SERVICER POINT OF CONTACT	
When and To Whom Assigned By Servicer	Assigned to every borrower who is at least 45 days delinquent.	Assigned upon request from a borrower who requests a foreclosure prevention alternative.	Assigned upon request from a borrower who requests a foreclosure prevention alternative.
Type Of Personnel	Either an individual or a team of personnel. Personnel may be single-purpose or multiple-purpose. Single-purpose personnel are people whose primary responsibility is responding to delinquent borrowers' inquiries. Multiple-purpose personnel are people who don't have a primary responsibility or whose primary responsibility involves something other than responding to delinquent borrowers' inquiries.	Either an individual or a team of personnel, each of whom has the ability and authority to perform the responsibilities listed immediately below. Each member of a team must be knowledgeable about the borrower's situation and current status in the loss mitigation process.	Either an individual or a team of personnel, each of whom has the ability and authority to perform the responsibilities listed immediately below. Each member of a team must be knowledgeable about the borrower's situation and current status in the loss mitigation process.

	National Servicing Standards	SB 900/AB 278 (January 2013	SB 900/AB 278 (January 2018 and
Duties Of	Must be available by phone and, if	Must do all of the following: 1)	Must do all of the following: 1)
Contact	not immediately available, must	communicate the process by which a	communicate the process by which a
Personnel	respond to borrowers in a timely	borrower may apply for available	borrower may apply for available
	manner. Must provide a delinquent	foreclosure prevention alternatives, and	foreclosure prevention alternatives,
	borrower with accurate information	the deadline for any required	and the deadline for any required
	about: 1) loss mitigation options	submissions; 2) coordinate receipt of	submissions; 2) coordinate receipt
	available to that borrower through	all documents associated with available	of all documents associated with
	the servicer, actions the borrower	foreclosure prevention options and	available foreclosure prevention
	must take to be evaluated for such	notify the borrower of any missing	options and notify the borrower of
	options, and, if applicable, to appeal	documents; 3) have access to current	any missing documents; 3) have
	the servicer's denial of a loss	information necessary to timely,	access to current information
	mitigation application; 2) the status	accurately, and adequately inform the	necessary to timely, accurately, and
	of any loss mitigation application	borrower of the current status of his/her	adequately inform the borrower of
	submitted by the borrower to the	foreclosure prevention alternatives; 4)	the current status of his/her
	servicer; 3) the circumstances under	ensure that a borrower is considered for	foreclosure prevention alternatives;
	which the servicer may make a	all foreclosure prevention alternatives	4) ensure that a borrower is
	referral to foreclosure; and 4) any	offered by or through the servicer; and	considered for all foreclosure
	loss mitigation deadlines the	5) have access to individuals with the	prevention alternatives offered by or
	borrower must meet. Must retrieve	ability and authority to stop foreclosure	through the servicer; and 5) have
	the following in a timely manner: 1)	proceedings when necessary.	access to individuals with the ability
	a complete record of the borrower's		and authority to stop foreclosure
	payment history; 2) all documents		proceedings when necessary.
	the borrower has submitted to the		
	servicer in connection with a loss		
	mitigation application; and 3)		
	documents the borrower has		
	submitted to prior servicers in		
	connection with prior applications		
	for loss mitigation, to the extent they		
	are in the servicer's possession.		
	Must provide borrower documents to		

	National Servicing Standards	SB 900/AB 278 (January 2013	SB 900/AB 278 (January 2018 and
	(Operative January 2014)	through December 2017)	beyond)
	persons authorized to evaluate the		
	borrower for loss mitigation options		
	offered through the servicer, if the		
	contact personnel is/are not		
	authorized to evaluate the borrower		
	for those options. Must provide		
	information to the borrower about		
	how to submit a notice of error or		
	make an information request.		
Contact	When a borrower makes two	When the servicer determines that all	When the servicer determines that
Personnel	consecutive timely mortgage	loss mitigation options offered by or	all loss mitigation options offered by
Are No	payments in accordance with a	through that servicer have been	or through that servicer have been
Longer	permanent loss mitigation agreement.	exhausted, or the borrower's account	exhausted, or the borrower's
Required		becomes current.	account becomes current.
		LOSS MITIGATION	
Right to Loss	"Nothing in Section 1024.41 imposes	"The purpose of the act is to ensure	"The purpose of the act is to
Mitigation	a duty on a servicer to provide any	that, as part of the nonjudicial	ensure that, as part of the
	borrower with any specific loss	foreclosure process, borrowers are	nonjudicial foreclosure process,
	mitigation option. Nothing in	considered for, and have a meaningful	borrowers are considered for, and
	Section 1024.41 should be construed	opportunity to obtain, available loss	have a meaningful opportunity to
	to create a right for a borrower to	mitigation options, if any, offered by or	obtain, available loss mitigation
	enforce the terms of any agreement	through the borrower's mortgage	options, if any, offered by or
	between a servicer and the owner or	servicer. Nothing in the act shall be	through the borrower's mortgage
	assignee of a mortgage loan,	interpreted to require a particular result	servicer. Nothing in the act shall
	including with respect to the	of that process."	be interpreted to require a particular
	evaluation for, or offer of, any loss		result of that process."
	mitigation option or to eliminate any		
	such right that may exist pursuant to		
	applicable law." The requirements		
	of Section 1024.41 are in addition to,		
	and not in lieu of, any owner or		

	Notional Commission Of the day	CD 000 (A D 270 (I2012	T/ 020 000 T/ 020 G 7 1010
	Onerative January 2014)	through December 2017	SD 700/AD 2/0 (January 2010 and beyond)
	assignee requirements. Servicers		con con
	must have policies and procedures		
	reasonably designed to evaluate		
•	borrowers for loss mitigation		
	consistent with any owner or		
	assignee requirements, irrespective		
-	of what 1024.41 may require.		
Definition Of	One in connection with which a	A loan modification application is	A loan modification application is
A Complete	servicer has received all the	deemed complete when a borrower has	deemed complete when a borrower
Application	information the servicer regularly	supplied the mortgage servicer with all	has supplied the mortgage servicer
	requires from a borrower in	documents required by the mortgage	with all documents required by the
	evaluating applications for the loss	servicer within the reasonable	mortgage servicer within the
	mitigation options available to the	timeframes specified by the servicer.	reasonable timeframes specified by
	borrower. A loss mitigation		the servicer.
	application is considered complete		
	when a borrower provides all the		
	information required from the		
	borrower, even if additional		
	information that is not in control of		
	the borrower is required by a servicer		
	(e.g., a credit report).		To the state of th
Written	If a loss mitigation application is	When any document in connection	No requirement of this type.
Notification	received by a servicer 45 days or	with a first lien loan modification	
Required	more before a foreclosure sale, the	application is submitted, the servicer	
When An	servicer must notify the borrower	must provide written acknowledgement	
Application	within five business days whether the	of its receipt within five business days.	
Is Submitted	application is complete or	In its initial acknowledgment of receipt	
	incomplete. If the application is	of a loan modification application, the	
	incomplete, the servicer must inform	servicer must: 1) include a description	
	the borrower which documents are	of the loan modification process, an	
	missing and the date by which the	estimate of when a decision will be	

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missing documents must be submitted. The servicer must also encourage the borrower to contact servicers of any other mortgage loans secured by the same property to discuss available loss mitigation options. If a complete loss mitigation application is received more than 37 days before a foreclosure sale, the servicer must evaluate that application and provide a written determination within 30 days. If a borrower submits a complete loss mitigation application before the servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower doesn't request an appeal within the applicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or		Onomative Journal 2014	SD 900/AD 2/6 (January 2013)	3D 300/3D 4/0 (January 2010 and boxond)
submitted. The servicer must also encourage the borrower to contact servicers of any other mortgage loans secured by the same property to discuss available loss mitigation options. If a complete loss mitigation application is received more than 37 days before a foreclosure sale, the servicer must evaluate that application and provide a written determination within 30 days. If a borrower submits a complete loss mitigation application before the servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or		missing documents must be	made after submission of a complete	ber ome)
encourage the borrower to contact servicers of any other mortgage loans secured by the same property to discuss available loss mitigation options. If a complete loss mitigation application is received more than 37 days before a foreclosure sale, the servicer must evaluate that application and provide a written determination within 30 days. If a borrower submits a complete loss mitigation application before the servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower rejects the servicer's offer of loss mitigation; or		submitted. The servicer must also	application, and the length of time the	
servicers of any other mortgage loans secured by the same property to discuss available loss mitigation options. If a complete loss mitigation application is received more than 37 days before a foreclosure sale, the servicer must evaluate that application and provide a written determination within 30 days. If a borrower submits a complete loss mitigation application before the servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or		encourage the borrower to contact	borrower will have in which to	
secured by the same property to discuss available loss mitigation options. If a complete loss mitigation application is received more than 37 days before a foreclosure sale, the servicer must evaluate that application and provide a written determination within 30 days. If a borrower submits a complete loss mitigation application before the servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower rejects the servicer's offer of loss mitigation; or		servicers of any other mortgage loans	consider an offered alternatives; 2)	
discuss available loss mitigation options. If a complete loss mitigation application is received more than 37 days before a foreclosure sale, the servicer must evaluate that application and provide a written determination within 30 days. If a borrower submits a complete loss mitigation application before the servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower 's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or		secured by the same property to	inform the borrower of any deficiency	
If a complete loss mitigation application is received more than 37 days before a foreclosure sale, the servicer must evaluate that application and provide a written determination within 30 days. If a borrower submits a complete loss mitigation application before the servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower 's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or		discuss available loss mitigation	in his/her application; 3) provide	
If a complete loss mitigation application is received more than 37 days before a foreclosure sale, the servicer must evaluate that application and provide a written determination within 30 days. If a borrower submits a complete loss mitigation application before the servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower 's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or		options.	deadlines for the borrower to submit	
If a complete loss mitigation application is received more than 37 days before a foreclosure sale, the servicer must evaluate that application and provide a written determination within 30 days. If a borrower submits a complete loss mitigation application before the servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower 's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or			missing information; and 4) inform the	
If a complete loss mitigation application is received more than 37 days before a foreclosure sale, the servicer must evaluate that application and provide a written determination within 30 days. If a borrower submits a complete loss mitigation application before the servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or			borrower of the expiration dates, if any,	
If a complete loss mitigation application is received more than 37 days before a foreclosure sale, the servicer must evaluate that application and provide a written determination within 30 days. If a borrower submits a complete loss mitigation application before the servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or			of submitted documents.	
application is received more than 37 days before a foreclosure sale, the servicer must evaluate that application and provide a written determination within 30 days. If a borrower submits a complete loss mitigation application before the servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower 's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or	Length of	If a complete loss mitigation	No specific timing required.	No specific timing required.
days before a foreclosure sale, the servicer must evaluate that application and provide a written determination within 30 days. If a borrower submits a complete loss mitigation application before the servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or	Time in	application is received more than 37		
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determination within 30 days. If a borrower submits a complete loss mitigation application before the servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or	Must Act on	application and provide a written		
If a borrower submits a complete loss mitigation application before the servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or	a Complete	determination within 30 days.		
If a borrower submits a complete loss mitigation application before the servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or	Application			
mitigation application before the servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or	Prohibition	If a borrower submits a complete loss	If a borrower submits a complete first	No requirements of this type.
servicer records a NOD, the servicer may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or	on Recording	mitigation application before the	lien loan modification application, the	
may not record a NOD unless: 1) the servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or	a Notice of	servicer records a NOD, the servicer	servicer, mortgagee, trustee,	•
servicer determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or	Default	may not record a NOD unless: 1) the	beneficiary, or authorized agent may	
is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or	While A	servicer determines that the borrower	not record a NOD while that	
either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or	Complete	is not eligible for loss mitigation, and	application is pending, or until one of	
inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower's appeal is denied; 2) the borrower rejects the servicer's offer of loss mitigation; or	Application	either the appeal process is	the following occurs: 1) the servicer	
equesting appeal is cts the ation; or	is Pending	inapplicable, the borrower doesn't	makes a determination that the	
equesting appeal is cts the ation; or		request an appeal within the	borrower is ineligible for a	
		applicable time period for requesting	modification, and any appeal period	
or		an appeal, or the borrower's appeal is	has expired, 2) the borrower does not	,
		denied; 2) the borrower rejects the	accept an offered loan modification	
		servicer's offer of loss mitigation; or	within 14 days of its offer; or 3) the	
3) the borrower fails to perform		3) the borrower fails to perform	borrower accepts the offered	

	National Servicing Standards (Operative January 2014)	SB 900/AB 278 (January 2013 through December 2017)	SB 900/AB 278 (January 2018 and beyond)
	under an approved loss mitigation option.	modification, but defaults on or otherwise breaches his or her obligation under the loan modification agreement.	
Prohibition on Moving Farther Forward In The	If a borrower submits a complete loss mitigation application after the servicer records a NOD, but more than 37 days before a foreclosure sale, the servicer may not record a	If a borrower submits a complete first lien loan modification application after recordation of a NOD, the servicer, mortgagee, trustee, beneficiary, or authorized agent may not record a	If a borrower submits a complete application for a foreclosure prevention alternative offered by or through that servicer, the servicer, trustee, mortgagee, beneficiary, or
Foreclosure Process While A Complete Application is Pending	determines that the borrower is not eligible for loss mitigation, and either the appeal process is inapplicable, the borrower doesn't request an appeal within the applicable time period for requesting an appeal, or the borrower's ameal is denied: 2)	sale while that application is pending, or until one of the following occurs: 1) the servicer makes a determination that the borrower is ineligible for a modification, and any appeal period has expired, 2) the borrower does not accept an offered loan modification	authorized agent shall not record a notice of sale or conduct a trustee's sale while that application is pending, and until the borrower has been provided with a written determination on his/her application. A servicer, mortgagee, trustee,
	the borrower rejects the servicer's offer of loss mitigation; or 3) the borrower fails to perform under an approved loss mitigation option.	within 14 days of its offer; or 3) the borrower accepts the offered modification, but defaults on or otherwise breaches his or her obligation under the loan modification agreement.	beneficiary, or authorized agent may not take the next step in the foreclosure process, once a foreclosure prevention alternative is approved in writing, if: 1) the borrower is in compliance with the terms of a written trial or permanent
			loan modification, torbearance, or repayment plan; or 2) a foreclosure prevention alternative (i.e., a short sale) has been approved in writing by all parties, and proof of funds or financing has been provided to the servicer.

	National Servicing Standards (Operative January 2014)	SB 900/AB 278 (January 2013 through December 2017)	SB 900/AB 278 (January 2018 and beyond)
Requirements	A servicer that denies a complete	If a borrower's first lien loan	If a borrower's first lien loan
of Denial	loss mitigation application must	modification application is denied, the	modification application is denied,
Notice	provide a written denial letter to the	servicer must send a written notice of	the servicer must send a written
	reason(s) for the denial informing	defination the porrower, identifying the	notice of defination the borrower,
	the borrower that he/she may appeal,	borrower how to appeal the denial.	recurrying with specificity are reasons for the denial, and including
	providing the borrower with a	including the date by which the appeal	a statement that the borrower may
	deadline by which the appeal must be	must be submitted. If the denial was	obtain additional documentation
	submitted, and listing what	based on investor disallowance, the	supporting the denial decision upon
	documents must be submitted in	notice must state the specific reasons	written request to the servicer.
	connection with the appeal. If a loan	for the investor disallowance. If the	
-	modification is denied because of a	denial was the result of a NPV	
	requirement of an owner or assignee	calculation, the notice must state the	
•	of the mortgage, the specific reason	monthly gross income and property	
	for denial must identify the owner or	value used to calculate the NPV, and	
	assignee and the requirement that is	must inform the borrower that he/she	
-	the basis for the denial. If a loan	may obtain all of the inputs used in the	
	modification is denied because of a	NPV calculation, upon written request	
	net present value (NPV) calculation,	to the servicer. If applicable, the denial	
	the notice must include the monthly	letter must also inform the borrower of	
	gross income and property value	other foreclosure prevention	
	used in the calculation.	alternatives for which he/she may be	
		eligible, and what steps to take to be	
		considered for those alternatives.	
Prohibition	A servicer may not move farther in	If a borrower's application for a first	No requirement of this type.
Against	the foreclosure process following its	lien loan modification is denied, the	
Moving	denial of a complete loss mitigation	servicer, mortgagee, trustee,	
Farther In	application, until: 1) it determines	beneficiary, or authorized agent may	
The	that the borrower will not appeal, or	not take the next step in the foreclosure	
Foreclosure	that the appeal process is	process, until 31 days after the	
Process	inapplicable, or 2) it denies the	borrower is notified in writing of the	

3 SB 900/AB 278 (January 2018 and beyond)	uis/her ce the cess appeal, ower is r 2) a ? a loan offered eal.	n No requirement of this type. they of a loan ure ovide to n of any first fon. days ien loan core they	
SB 900/AB 278 (January 2013 through December 2017)	denial. If a borrower appeals his/her denial, the servicer may not take the next step in the foreclosure process until 15 days after denying the appeal, or until 14 days after: 1) a borrower rejects a loan modification that is offered following the appeal; or 2) a borrower breaches the terms of a loan modification agreement that is offered and accepted following the appeal.		
National Servicing Standards (Operative January 2014)	borrower's appeal.	If a borrower submits a complete loss mitigation application at least 90 days before a foreclosure sale, a servicer may require that the borrower accept or reject an offer of loss mitigation by a deadline which must be no earlier than 14 days after the offer is communicated to the borrower. If a borrower submits a complete loss mitigation application less than 90 days, but more than 37 days before a foreclosure sale, the servicer may require the borrower to accept or reject that offer no earlier than 7 days after the offer is communicated to the borrower.	A borrower who fails to reply to an
	When An Appeal Is Filed	Time To Accept An Offer Of Loss Mitigation	

	National Servicing Standards (Operative January 2014)	SB 900/AB 278 (January 2013 through December 2017)	SB 900/AB 278 (January 2018 and beyond)
	his/her servicer, within the deadlines established by his/her servicer, and who fails to submit payment in accordance with an offer of loss mitigation, is deemed to have rejected the offer. A borrower who doesn't reply to an offer of loss mitigation, but who submits a payment in accordance with an offered option, must be given a reasonable period of time by his/her servicer to fulfill any remaining requirements the servicer has, to finalize acceptance of the offered option.		
Appeal Rules	A borrower who submits a complete loss mitigation application at least 90 days before a foreclosure sale is entitled to appeal a servicer's denial. The appeal must be submitted within 14 days of the servicer communicating the loss mitigation evaluation to the borrower. Servicers have 30 days in which to act on appeals. Decisions on appeals cannot be reappealed. Servicers may require successful appellants to accept loss mitigation offers no earlier than 14 days after informing the borrower that their appeal has been approved.	A borrower whose application for a first lien loan modification is denied must be given at least 30 days from the date of the written denial to appeal that denial.	No requirement of this type.

	National Servicing Standards (Operative January 2014)	SB 900/AB 278 (January 2013 through December 2017)	SB 900/AB 278 (January 2018 and beyond)
	LOSS MITIGATION RI	LOSS MITIGATION RULES APPLICABLE TO SMALL SERVICERS	VICERS
	A small servicer may not record a	A small servicer, mortgagee, trustee,	Beginning on 1/1/18, small servicers
	NOD until a borrower is more than	beneficiary, or authorized agent may	are subject to most of the same rules
	120 days delinquent. A small	not record a NOD until 30 days after	that apply to larger servicers. Those
	servicer may not take the next step in	initial contact is made with a borrower,	rules are summarized immediately
	the foreclosure process, while a	or 30 days after satisfying due	below. However, small servicers
	borrower is performing pursuant to a	diligence requirements to establish	are not subject to the "single point
	loss mitigation agreement.	contact.	of contact" requirements, either before or after 1/1/18.
		If a borrower submits a complete	
		application for a first lien loan	A small servicer, mortgagee, trustee,
		modification, a small servicer, trustee,	beneficiary, or authorized agent may
		beneficiary, or authorized agent may	not record a NOD until 30 days after
		not record a NOD, notice of sale, or	initial contact is made with a
		conduct a trustee's sale while the	borrower, or 30 days after satisfying
		modification application is pending,	due diligence requirements to
		and until the borrower has been	establish contact.
		provided with a written determination	
		on his/her application.	If a borrower submits a complete
			application for a foreclosure
•		A small servicer, mortgagee, trustee,	prevention alternative offered by or
		beneficiary, or authorized agent may	through a small servicer, the small
		not take the next step in the foreclosure	servicer, trustee, mortgagee,
		process, once a foreclosure prevention	beneficiary, or authorized agent may
		alternative is approved in writing, if:	not record a notice of sale or
		1) the borrower is in compliance with	conduct a trustee's sale while the
		the terms of a written trial or	application is pending, and until the
		permanent loan modification,	borrower has been provided with a
		forbearance, or repayment plan; or 2) a	written determination on his/her
		foreclosure prevention alternative (i.e.,	application.
		a short sale) has been approved in	

53	2013 SB 900/AB 278 (January 2018 and beyond)	broof of If a borrower's first lien loan provided to modification application is denied		must send a written notice of denial to the borrower, identifying with	specificity the reasons for the denial,	and including a statement that the	documentation supporting the denial	decision upon written request to the	servicer.	A small servicer, mortgagee, trustee,	beneficiary, or authorized agent may	not take the next step in the	foreclosure process, once a	foreclosure prevention alternative is	approved in withing, ii. 1) the horrower is in compliance with the	terms of a written trial or permanent	loan modification, forbearance, or	repayment plan; or 2) a foreclosure	prevention alternative (i.e., a short	sale) has been approved in writing	by all parties, and proof of funds or	financing has been provided to the	servicer.	_	authorized Private rights of action are	
(Operative January 2014) All of the rules summarized above are enforceable via the Consumer	SB 900/AB 278 (January 2013 through December 2017)	writing by all parties, and proof of funds or financing has been provided to	the servicer.																				SaldaMad	-		
	National Servicing Standards (Operative January 2014)																								All of the rules summarized above	The second secon

	National Servicing Standards	SB 900/AB 278 (January 2013	SB 900/AB 278 (January 2018 and
	(Operative January 2014)	through December 2017)	beyond)
	other regulators (state and federal)	beneficiary, or authorized agent.	mortgagee, beneficiary, or
	with jurisdiction over the servicers	Borrowers may bring actions for	authorized agent. Borrowers may
	subject to the rule.	injunctive relief prior to the completion	bring actions for injunctive relief
		of a trustee's sale, and for actual	prior to the completion of a trustee's
,	The loss mitigation rules (12 CFR	economic damages following a	sale, and for actual economic
	Section 1024.41) may also be	trustee's sale. A court may increase	damages following a trustee's sale.
	enforced via a private right of action	the post-trustee sale award to the	A court may increase the post-
	and through class action. Borrowers	greater of treble actual damages or	trustee sale award to the greater of
	who prevail through individual	statutory damages of \$50,000, if the	treble actual damages or statutory
	lawsuits are entitled to actual	court finds that the material violation	damages of \$50,000, if the court
	damages, plus up to \$1,000 per	was intentional or reckless, or resulted	finds that the material violation was
	violation, plus reasonable attorney's	from willful misconduct by a servicer,	intentional or reckless, or resulted
	fees and costs. Successful class	mortgagee, beneficiary, or authorized	from willful misconduct by a
	actions provide each borrower in the	agent. Successful appellants (as	servicer, mortgagee, beneficiary, or
	class with actual damages, plus up to	defined) are also entitled to reasonable	authorized agent. Successful
	\$1,000 per violation, capped at the	attorney's fees and costs.	appellants (as defined) are also
	lesser of \$500,000 or 1% of the		entitled to reasonable attorney's fees
	servicer's net worth, plus reasonable		and costs.
	attorney's fees and costs.		